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Energy into the future

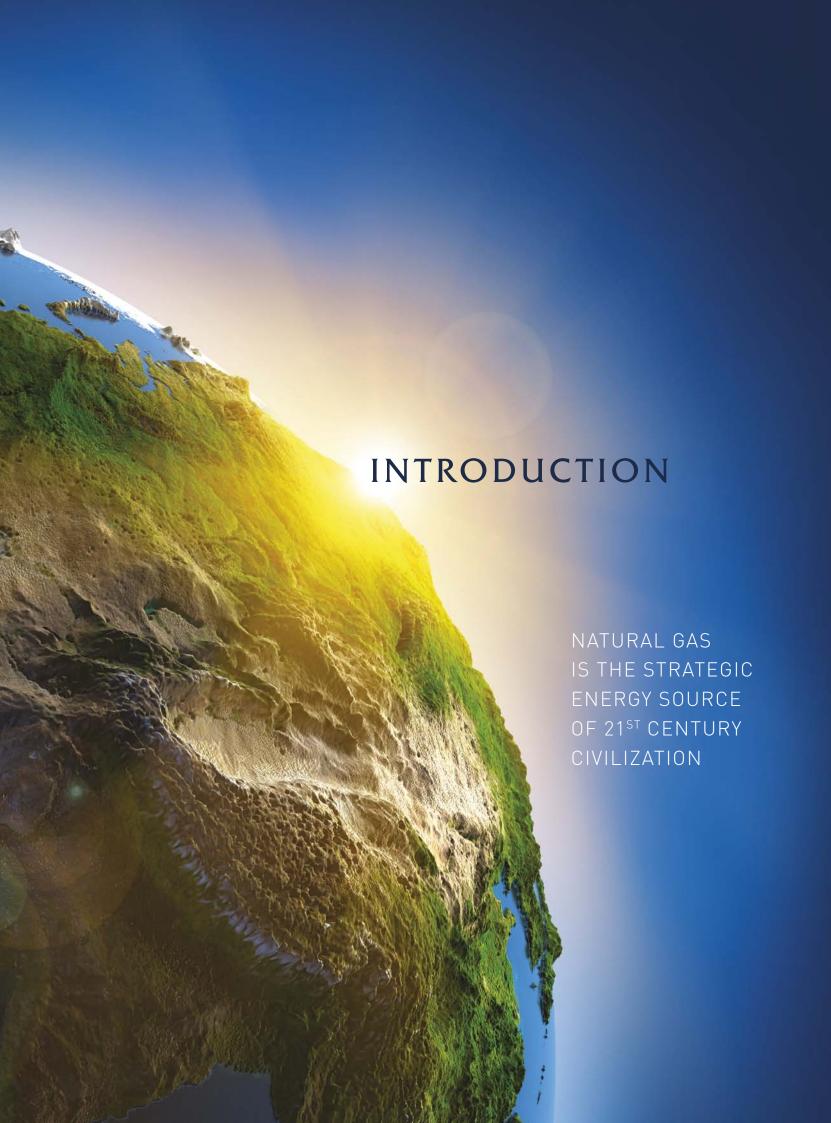
in every moment of life

FGSZ LTD. ANNUAL REPORT 2010



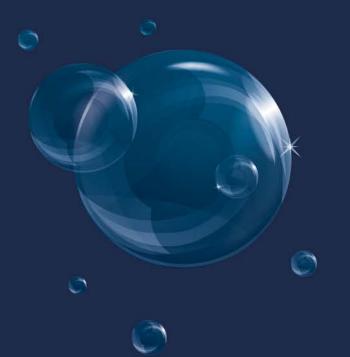


I.	INTRODUCTION	4
П.	SECURITY AND RENEWAL	8
III.	2010: MILESTONE IN THE HISTORY OF FGSZ LTD.	18
IV.	PILLARS OF OUR VISION	22
V.	IN THE ROLE OF THE LEADER	26
VI.	STRATEGIC GOALS	30
/II.	ENERGETIC DEVELOPMENTS	36
III.	NEW ENERGY CULTURE	42
IX.	THE BEST EMPLOYER	48
Χ.	WE CREATE VALUE	54
XI.	WE ARE GROWING	60
III.	CORPORATE GOVERNANCE	70



It has been lying dormant below the ground and the seas. It is one of the most valuable of our natural energy resources. Its exploration and extraction, safe transmission and efficient use have always motivated human creativity and engineering skills to achieve the highest performance. This is natural gas, the strategic energy resource of 21st century civilization, which is becoming one of the most important. Due to its unique features, natural gas may be utilized in a variety of ways. It feeds power stations, drives machines and serves millions of households.

Our work is to ensure the continuous, high quality and safe supply of gas for the end users and for Hungarian gas distribution companies contracted to our Company, as well as to guarantee the smooth transit transmission in the region while always bearing in mind the aspects of sustainable development.



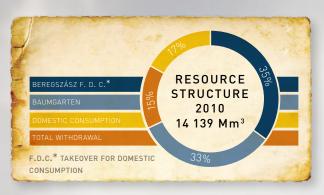
FGSZ Ltd. - a member of the MOL Group - is the strategic actor in gas transmission in Hungary. Our Company is the sole natural gas transmission and system operator licensee within Hungary, so it is exclusively our duty and responsibility to ensure the coordinated operation of the transmission pipeline system that covers the territory of Hungary. Through our high-pressure transmission pipeline system we supply natural gas to eight Hungarian gas distribution companies, to the power plants directly connected to them as well as to large industrial consumers. It is our duty to ensure the safe and optimal operation, maintenance and development of the transmission pipeline system, as well as the acceptance of natural gas from the suppliers and its delivery. Our activities include a set of quantitative and qualitative measurements of the gas, its odourization, and the regulation of gas pressure in the connected transmission pipeline systems. The system operations of natural gas transmission are carried out by our head office in Siófok using the latest technological developments. Operative tasks are performed in our six regional natural gas transmission plants. The skills and knowledge of our staff are consistent with international standards. We are aware that technological development is of great value, however the people safely operating this technology are of even greater value and therefore we place great emphasis on the continuous training and further education of our staff.

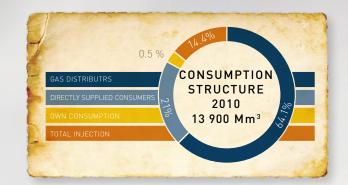
Our activities are determined by the simultaneous application of four principles: the safety of operations, ensuring the balance of the system, guaranteeing competitive neutrality and transparent operation. The two most important pillars of the medium- and long-term strategy of our company are increasing capacity and increasing the number of transit markets. All these serve the energy security of Hungary, of our region as well as of Europe.

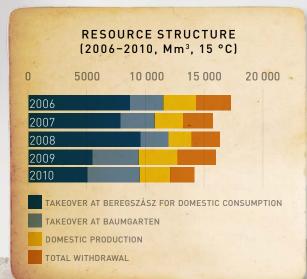
Our vision is built on the values of our past and future. In the same way, our activity connects the past when gas was created with the values of the **present serving the future.**

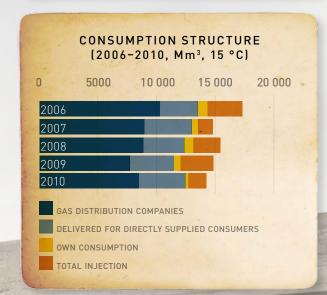


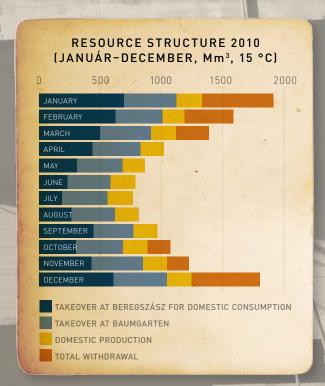
The most important indicators

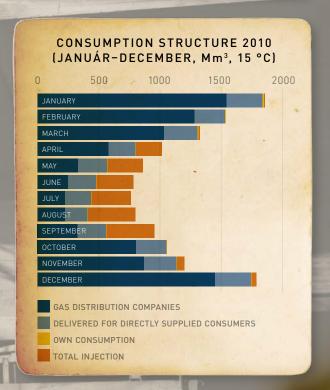












Key financial data





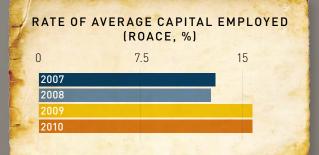














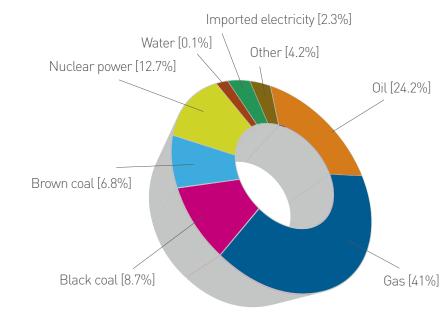
Security and renewal

WE ARE TRANSMITTING ENERGY TO THE FUTURE

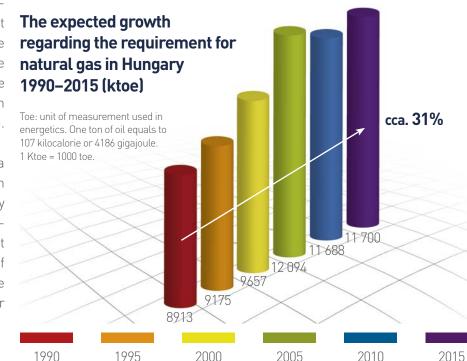
damental of human needs. Without the warmth of the heated home, the freshly cooked food and always accessible energy we would feel lost and helpless. These fundamental services are not only the building blocks of culture and civilization but they also provide us with sufficient energy to become creative participants in the renewal of our environment and society.

Supplying gas to consumers is essential for the people of today - the network which makes it possible throughout the country has been developed and expanded by our Company and its predecessors for the last 70 years. Power stations, industrial consumers and individual households utilize a considerable proportion of the natural gas we transmit - because it is easily accessible, it may be stored economically and it is also an environmentally friendly source of energy. It is no accident
The expected growth that the use of natural gas in Hungary exceeds the double of the European average among the prime energy resources, however, in the decades to come 1990–2015 (ktoe) it has been forecast that natural gas consumption will be realizing the biggest profits all over Europe.

In order to be able to preserve natural gas as a natural part of our life and to ensure that it can provide for our increasing needs we need to carry out the transmission and system operation activities that use the latest technologies. This is what we, FGSZ Natural Gas Transmission Ltd., one of the most prominent natural gas suppliers of the Central-Eastern European region can offer our customers.



Source: Energy centre



Source: Prof. P. Capros, Dr. L. Mantzos, N. Tasios, A. De Vita, N. Kouvaritakis: EU energy trends to 2030, update 2009. European Comission Directorate-General for Energy in collaboration with Climate Action DG and Mobility and Transport DG



FGSZ Ltd.: the deliverer of solutions

Our Company is the sole natural gas transmission and system operator licensee within Hungary. We perform our work in compliance with the most rigorous domestic and European Union provisions We pay attention to the continuous protection, and with the purpose of creating community value: tion of the natural resources of the environment as well as the interests of the local communities complies with the legal rules and regulations. and non-governmental stakeholders.

companies, power plants and large industrial con-

taken into consideration the safety of gas supply and the requirements of market competition, we are also present on the international scene: as a transit supplier we deliver gas to Serbia and Bosnia-Herzegovina, and through the cross-border pipes we transmit gas to Romania and Croatia.

FGSZ Ltd. is a dynamically growing group of companies, a stable and balanced member of the MOL-Group, which is individually developing its capacities in compliance with European Union regulations. Our strategic objective is to make our market leading services as widely accessible as possible, with the help of our domestic consumers and growing number of international partners, and with the connecting transmission network. Our geographical location and the world-leading technology we offer make our Company capable of becoming one of Europe's outstanding natural gas suppliers, and the leading gas distributor in the region. The considerable developments of the past years, as well as the planned further expansion of our transmission network are good indicators of our commitment, by which we intend to contribute to the synergic development of our group of companies and to ensure the satisfaction of our clients.

FGSZ Ltd. always looks ahead to the future - as proven by its unbroken line of development and improving business indicators.

Our work is our mission

maintenance, modernization and expansion of not only do we transmit natural gas to our custom- our transmission network, to the controlling of the ers, but we also take into consideration the protec-quality and quantity of natural gas, to the regulation of gas pressure as well as to odourization that

Our head office in Siófok coordinates the processes We supply gas to all Hungarian gas distribution that are indispensable for the optimal operation of the system, and is assisted by six regional natural gas sumers through our high-pressure transmission transmission units in performing operative tasks. pipeline system. Domestic gas transmission is Our system operator centre (TSO) is responsible for made possible by a complex network owned, op- the monitoring and evaluation of the operational paerated and developed by FGSZ. Moreover, having rameters 24 hours a day and for conducting any nec-

while our dispatcher service is also available all day.

standards specified in legal rules and regulations but also do our best to perform our work in the most ment, relying on the professional knowledge and skills of our highly educated and experienced staff.

We are aware that we can build on our experience and invaluable infrastructure. Our pipeline transmission system is 5782 kilometres long, spreading across the country. We serve our contractual partners at 400 gas transfer stations and 6 compressor stations to ensure the safe and smooth operation of the pipeline system.

We consider it our fundamental value that we guar- the interests of the end users, the efficient entry of the antee transparent and discrimination-free access to the natural gas transmission pipeline for all our partners and are pleased to be at the disposal of nity, to develop domestic and international transmisthe supervisory authorities. We are continuously developing our technical background in accordance with the challenges of the new millennium requirements, Government Decree 19/2009. (I. 30.) on total primary energy and with the increased demand for natural gas. Our ability for renewal provides an opportunity for making natural gas a truly environmentally-friend- directives determine our operational principles. ly energy resource. The protection of health, safety and the environment are the most important criteria which we demand from our suppliers, which we also apply in the course of our developments and which we consider as guidelines as an employer.

We believe that gas transmission, distribution and system control are part of an efficient cooperation: it helps us contribute to the improvement of our quality of life, to the renewal of the concept of social responsibility and to the competitiveness of our partners.

Within the regulatory framework

The 100% owner of FGSZ Natural Gas Supplier Ltd. is MOL Plc. The framework of our operation is precisely delineated by the relevant domestic and Euro- companies, in accordance with their legal obliga-

essary interventions in the operation of the system, pean Union provisions, and they are made real with the help of our engineers and professional staff.

Our work is our mission: we not only comply with the The Gas Supply Act XL of June 2008 (hereinafter referred to as the GSA) clearly stipulates that natural gas resources must be harmonized, the service provided efficient way to save energy and protect our environ- to end users must be of high quality and undisturbed, the principle of energy efficiency and saving must be taken into consideration in order to ensure objective, transparent and discrimination-free access to the nat-

IN THE EUROPEAN UNION HUNGARY IS ONE OF THE COUNTRIES WITH THE GREATEST NEED FOR NATURAL GAS.

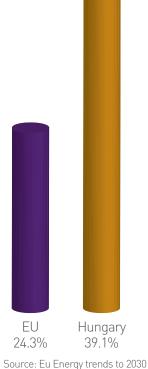
ural gas system. Moreover, it is necessary to protect competitors to the market, to promote the integration with the natural gas market of the European Commusion, distribution and storage capacities, as well as The expected share efficient operation. In accordance with the foregoing the enforcement of the provisions of Act XL of 2008 requirement in 2015 on natural gas supply as well as the European Union

of natural gas from the

Independent system operation

The adoption of the Directive 2009/73/EC brought complete change into the life of FGSZ Ltd. The European directive with the purpose of promoting market liberalization determined the new framework for takeover, storage and distribution of natural gas by restructuring the activities of the companies in the sector. The Directive has been integrated into Hungarian law by the amendment of the Gas Supply Act, as a result of which FGSZ Ltd. will in future operate in a so-called ITO (Independent Transmission Operator) model.

The model stipulates that natural gas supplier







tions, shall ensure equal and fair access to the network for all market participants, shall perform the necessary investments, and shall actively participate in the integration of the European gas market.

Within the frame of the ITO mode, the natural gas supplier operates independently both of the holding companies and of the subsidiaries. In accordance with the above, FGSZ Ltd. will have independent decisionfor the operation of the system, for infrastructural development, for maintenance and in relation to financial relationship with the partners more efficient. resources. The strict rules concerning separation are also applicable for the management and for human supervised by the national regulatory authority.

In 2010, our Company took the necessary meas- and decision-making system, as well as separated ures to prepare for the continuation of its activities regarding system operation and gas transmission within the framework of the new model.

Restructuring of the organization, independent operation and monitoring system.

The organization of our Company has been modified numerous times since 1 January 2010 to comply with the provisions of the amended Gas Supply Act. We making capacities concerning the measures required have used the reorganization to serve the highest expectations regarding quality as well as to make the

One of the key areas of the reorganization was the resources management, and compliance with them is further modernization of our operation and monitoring system, within the frame of which we created an independent quality assurance, regulatory our IT and administrative-organizational systems.

> Moreover, it is a novelty regarding the organization that all responsibilities related to the Company will be per

formed in-house in the future, which means that from now on all activities necessary for the outstanding performance of our work will be performed exclusively by our own employees. We have also fully executed the structural reorganization required for this goal.

Improving professional excellence

One of the new operational conditions was to take back the previously outsourced activities. In accordance with the new provisions, the transmission system operator is responsible for the operation, maintenance and development of natural gas transmission systems within its own organization. In compliance with this, in 2010 we took back the activities which had been previously performed within the vertically integrated company group or had been outsourced. By restructuring the resources we strengthened the professional portfolio of our Company.

Providing natural resources

The expansion and restructuring of a company is only really efficient if it is supported by a compreto improve its effectiveness and to increase cusin our internal regulations.

Daily Natural Gas and Capacity Trade Market

In accordance with the Gas Supply Act, FGSZ Ltd. is offering a brand new service to its partners from producers and other system operators connected an natural gas market.



to the high-pressure natural gas system - such as natural gas storage owners and operators of distribution systems - will be able to trade with natural gas and capacities of the high-pressure natural gas transmission system.

This market platform will enable traders to quickly hensive and transparent system of requirements and efficiently trade the surplus or deficit arising embracing all work processes and resources. We from differences between the gas volumes they feed provided the new requirements regarding the re- daily into the transmission system and consume. sources necessary to perform our activities at a This market platform will also provide transparent high standard, to operate a quality control system, conditions in this competitive market and use market prices that can properly reflect the genuine supplytomer satisfaction, and finally we recorded them demand situation through bilateral trading transactions otherwise the sentence is too long and convoluted. As a result of this, the players can plan their daily tasks, and the balancing of the gas at the end of each day necessary to maintain the appropriate equilibrium will impose a lower risk than presently, which means they can offer a more consistent and reliable service to their own customers.

July 2010. By establishing the DNGCTM (Daily Nat- The DNGCTM is an important step on the road to ural Gas and Capacity Trade Market) we have cre- which our Company has been committed for years ated a specialized electronic trading platform. The and which will lead to the foundations of a more natural gas traders, proprietary users, natural gas efficiently competitive and more liquid Hungarian

On new paths

five years for the first gas transmission pipeline. Since then, the transmission pipeline network has rienced engineers and professionals who monitor the enormous network that extends to the borders that are crucial to the operation of the network.

ral Gas Transmission Ltd. focused on the environmentally friendly modernization processes which guarantee operational safety. The strengthening of the safety of the domestic natural gas supply and the promotion of the discrimination-free connection to the European networks continues to motivate us to seek new paths. The technical competence of our Company is among the best in the world and we are also proud of the professional know-how which makes us a market leader and makes our services competitive on the European arena. This encourages us to build new pipelines, to build cross-border sit deliveries, to fully meet both the domestic and from the trust of our shareholders.

operated with an excellent record of product availability. Precise and prompt administration is ensured this recognition is also a standard for us. by up-to-date information technology and integrated management systems. We comprise a community of We regard our suppliers and market partners as innovative, highly qualified, experienced and commitus. This is why we achieved in 2010 the "Best Employer" title among the companies employing a staff of the "Best Employer in the Central-Eastern European and our Company was listed among the winners.

We are continuously decreasing the health, safety and environmental risks related to the transmission The first gas pipe in Hungary was constructed activities. We are doing our best to be regarded as over seven decades ago, in 1938. We had to wait an exemplary employer and investor. We apply an environment management system (KIR) in compliance with ISO standard 14001, and have introduced more than doubled and it is now operated by expe- a health protection and safety management system (MEBIR) at all of our places of work. We always assess the environmental and social impacts before of the country, as well as the plants and stations we start a new investment project and we participate in the reconstruction of the new territory with the involvement of the communities of the cities and vil-Following the years of dynamic growth, FGSZ Natu- lages affected by our operations, in accordance with the local interests. We apply the EFQM excellence model to improve operating excellence. We achieve

> DUE TO ITS GEOGRAPHICAL LOCATION AND TECHNOLOGY, FGSZ LTD. IS IN THE POSITION TO BECOME THE LEADING DISTRIBUTOR OF THE REGION IN THE FUTURE.

relationships, and to increase the volume of tran- business successes bearing sustainable development in mind, in accordance with the intentions of the international requirements and to further profit MOL-Group and this has been confirmed by recognized business analysts. MOL Group, the only Central & East European company, has qualified for Gold Our remote-controlled gas transmission system is Class in a survey carried out by the analysts of the Dow Jones Sustainable Index (SAM Gold Class), and

strategic allies. Our contractual partners may have ted employees whose motivation is very important for transparent access to the professional-technical background of our activities. We do our best to reply to the questions and suggestions regarding 250-1000 in Hungary, and we were also recognized as data supply and the use of our system. In order to ensure the creation of both short- and long-term region" in 2010 and 2011. The research carried out by value for our shareholders, we wish to ensure that Világgazdaság–AON Hewitt in eight countries of the the company is able to grow permanently, and that region asked the employees of almost 500 companies, it will remain stable even in the economic crisis and among the changing legal and market conditions.







Letter from the Board of Directors

Dear Partners, Dear Readers.

stone in the history of FGSZ Ltd. from may further increase market efficiency. a variety of perspectives. Our company operational, developmental and financial results. more stable and competitive.

The European Union Directive 2009/73/EC and the Our financial results in 2010 speak for themselves: relevant Hungarian regulations with the aim of pro- We reached HUF 42 billion in operating profits, and moting further market liberalization established a profit before taxation, deductions of interests and new, comprehensive framework for the companies depreciation has also improved by 9% compared dealing with natural gas transmission, storage and to the previous year. Our work organization has distribution. Due to the change, our Company is alalso improved: numerous activities which previready operating within the MOL Group in accord- ously had been outsourced or performed within ance with the so-called ITO (Independent Transmis- the company group have been integrated into our sion Operator) model.

threats and opportunities. We consider this change as an opportunity. It is a challenge that will enable We have left behind a challenging year that was full us to further improve our operations. I think this of changes which demanded considerable efforts has been proven by numerous tangible and future-from us both as a professional and as a human being. oriented results in 2010.

The building of the Hungarian-Romanian and Hungarian-Croatian inter-connection of pipeline sys- For our Company which has a long history and which and Capacity Trade Market has started operation.

the North-South Gas Corridor in the future. This project, to which all member countries are committed, will reduce risks related to gas supply. It may promote the creation of a gas market based on free competition and equal access provision, and the co-

he year 2010 may be regarded as a mile- ordinated development of regional infrastructure. It

has been restructured in accordance. The novelty for our partners in the year 2010 was with the changing market and regulatory environ- the introduction of our new supply and organiment. I am proud to announce that our renewal has zation service within the framework of the Daily been thoroughly successful: our competitiveness Natural Gas and Capacity Trade Market services. has improved, growth has been stable and in the Within this framework, the players of the natural meantime we have created the foundations for our gas market can plan their daily duties with less future operations. This has been confirmed by the risk and the Hungarian market has also become

own activities, the number of our employees increased by 200, and our work organization has Such considerable changes may bring about both become more transparent and easier to supervise.

> Therefore I wish to say thank you to all our employees for their responsible work and perseverance.

tems has been completed and the Daily Natural Gas intends to play a key role in the future, apart from the trust of our partners, this gives motivation day by day to perform their duties of strategic importance, the These developments may function as the pillars success of which is crucial not only for the energy of the most important European energy priority, security of our country but also for the whole region.

> DR. ZSUGA JÁNOS Board of Directors



Our past means the future

it not only out of respect for our past but also as a the satisfaction of our consumers. sign of our commitment to our present and to the sustainable development of our future.

We are aware that a developing company is always more than the total sum of the resources at its disposal. It is also a community of values. It is a community of people working for identical goals, having similar motivations and respecting the same transparent values. Our corporate culture is therefore based on respect for human qualities, appropriate motivation of our employees, and on the continuous and methodical development of their skills in line with our technological developments.

All of these create an excess of resources for our Company and make it possible for us to organize our everyday operations and plan our future-ori- Our goal is to strengthen the domestic supply ented developments bearing in mind the highest by our core values, our mission and our social re- to operating it efficiently. sponsibility for sustainable development.

Our basic values

Apart from an efficient, transparent and well requlated operation, we believe in innovative organizational culture and in the well-trained, experienced and dedicated community of employees.

atural gas transmission has a tradition of Our remote-control gas transmission network is over 70 years in Hungary. The predeces- characterized by excellent availability indicators. sors of our Company have always been Our most modern IT solutions and the profesfamous for their legendary professional knowl- sional employees facilitate the management of edge, preparedness, creativity and the innovative complex processes related to gas transmission. approach. This tradition has been important for Innovative organizational culture and integrated us and therefore we want to maintain and renew management processes help our work and serve

Our mission

We provide high quality, transparent, discrimination-free and environmentally friendly gas transmission services to every market player.

IN HUNGARY THE FIRST TRANSMISSION PIPELINES STARTED OPERATION ALMOST 70 YEARS AGO, WITH ALTERNATING TRANSMISSIONS OF NATURAL GAS AND OIL.

safety, gas transmission and transit transmission. quality requirements during the performance of We are committed to maintaining a balance in the our work. The three pillars of our vision are defined Hungarian natural gas transmission system and

> We perform our vocation in compliance with the laws and responsibly, paying due respect to and protecting the values of society and environment. We are pleased to contribute to the success of our employees and to improving the standard of living for the local communities affected by our activities.



Sustainable development, social responsibility

FGSZ Ltd. is a market leader company in natural gas transmission and system control. We wish to it with the social expectations towards us arising increase our share of the regional gas transmission market by expanding our capacities and con- both Hungary and the region. nection network.

Our Company is taking an active and pioneering role in the initiatives related to the regional integration of gas market.

In order to achieve sustainable development, we always apply high level technical and environmentally-friendly solutions in order to preserve our ability to develop in the long term, and to align from our responsibility for the energy security of



New challenges, new responsibility



ransmission in Hungary.

decades, the unique safety of supply and system challenges and new responsibility. operation processes developed by our engineers, our extensive transmission system, our globally We sincerely hope that the decade to come will market.

GSZ Ltd. is a crucial actor in natural gas We consider it our obligation to ensure that Hungary is more completely connected to the network of European gas markets. This does not just mean The experiences we have acquired over several the extension of our pipelines: it entails new

competitive technology and ability to continuously verify our decisions: the direction we have set is renew ourselves motivate us to maintain our key the right way which will enable us to provide safe position in both the Hungarian and regional gas—gas services at a reasonable price, to strengthen the sector in Hungary as well as enable FGSZ Ltd. to become leader in the region.



OUR PERFORMANCE AND CAPACITY IN 2010

Total performance in 2010

(at 15°C, cubic metres)

Total quantity for domestic purposes	44.70 1 :11:
together with the withdrawn quantity	11.79 billion
Withdrawal from this	2.16 billion
Import for transit purposes	1.97 billion
Imported quantities at Beregszász	
from domestic takeovers	5.00 billion
On the HAG pipeline	4.64 billion
From domestic production	2.34 billion
Injection from domestic takeover	2.00 billion
Export	0.23 billion
Delivery at Kiskundorozsma	
for transit purposes	1.97 billion

CAPACITY DATA:

(at 15°C, cubic metres)

HAG PIPELINE

from Austria Mosonmagyaróvár measurement Annual capacity 4.5 billion

TESTVÉRISÉG AND ÖSSZEFOGÁS PIPELINE

from the Ukraine Entry point at Beregdaróc Annual capacity 21.9 billion

KISKUNDOROZSMA

to Serbia/Bosnia-Herzegovina

Annual capacity	4.8 billion
Daily peak capacity	13.2 million

CSANÁDPALOTA

to Romania

Annual capacity	1.75 billion
Daily peak capacity	4.8 million

DOMESTIC PRODUCTION CAPACITY

At 12 inlet points

Annual capacity	2.34 billior
Daily peak capacity	9.0 millior

DAILY PEAK CAPACITY ON 31 DECEMBER 2010

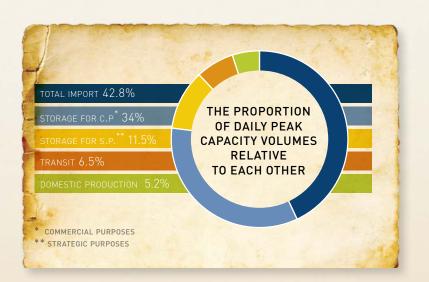
	(cubic metres)
Total	173.7 million
Interruptible from this	7.3 million
Total import	74.4 million
Interruptible from this	2.3 million
Transit	11.3 million
Total storage for commercial purposes	59.0 million
Interruptible from this	5.0 million
Storage for strategic purposes	20 million
Domestic production	9.0 million

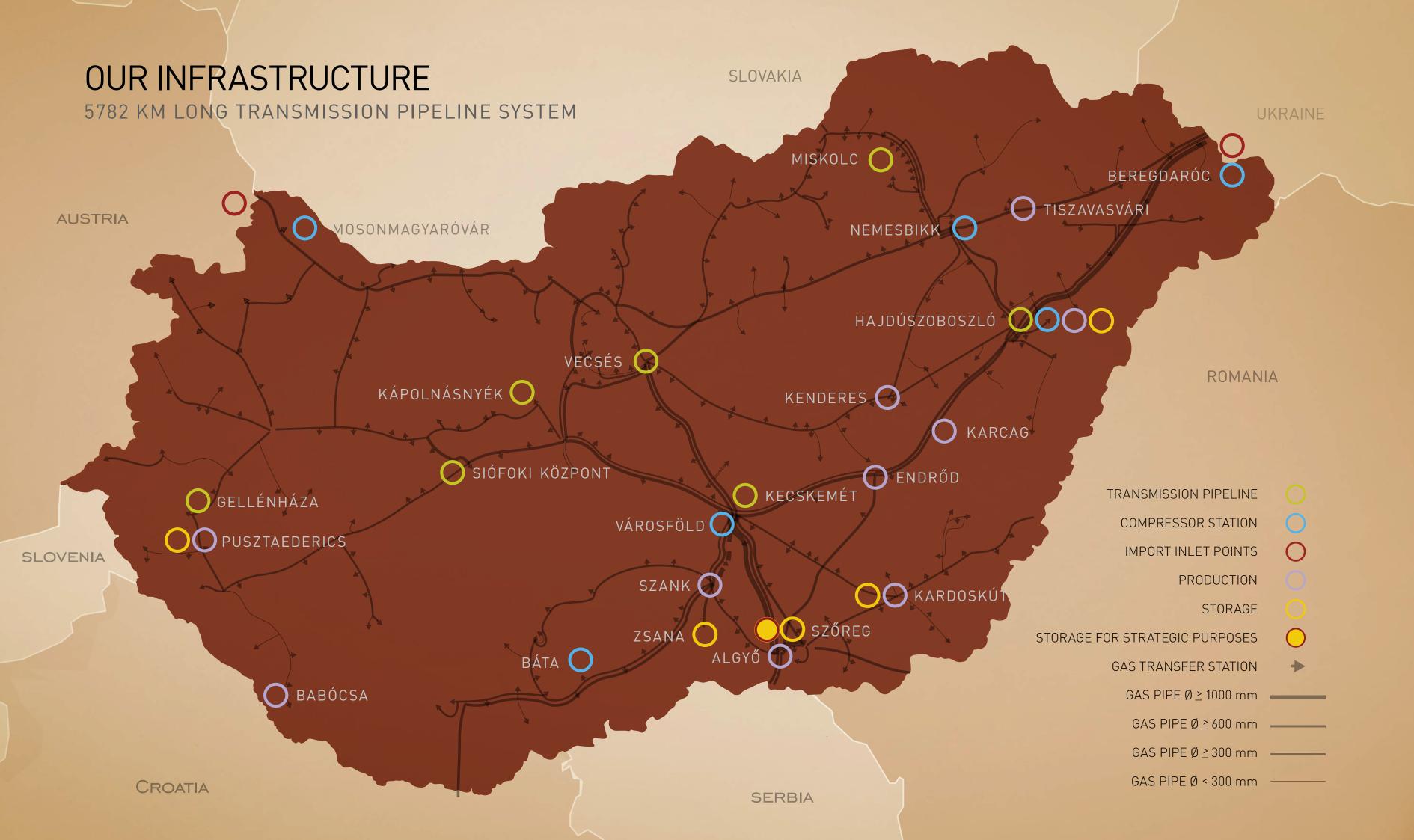
STORAGE CAPACITY FOR **COMMERCIAL PURPOSES**

At 5 inlet points	(cubic metres)
Annual capacity	5.0 billion
Daily peak capacity	59.0 million
Interruptible from this	5.0 million

STORAGE CAPACITY FOR STRATEGIC PURPOSES

At 1 inlet point	(cubic metres
Annual capacity	1.2 billior
Daily peak capacity	20.0 millior







European dimensions

and by increasing the volume of transit transmisis not currently at our disposal.

FGSZ Ltd. is interested in a healthier, more efficient gas market, which rests on several pillars. Our long-term strategic investments make it pos-

ficient gas market, which rests on several pillars. gional gas distribution centre in the next decade. Therefore, in the 10-year period between 2011 and

tween 2006 and 2010, we considerably increased ing for. the Eastern import capacity parallel with strategic storage developments. We built the Hungarian-Croatian and Hungarian-Romanian connecting pipelines. All of these have significantly contributed to increasing the safety of supply in Hungary, Our Company does its best to further strengthen and are promoting the realization of a transmistion of gas import.

Hungarian-Slovak and the Hungarian-Slovenian pipelines, as well as by the expansion of existing Western import capacities, it will constitute a unified and interconnected structure.

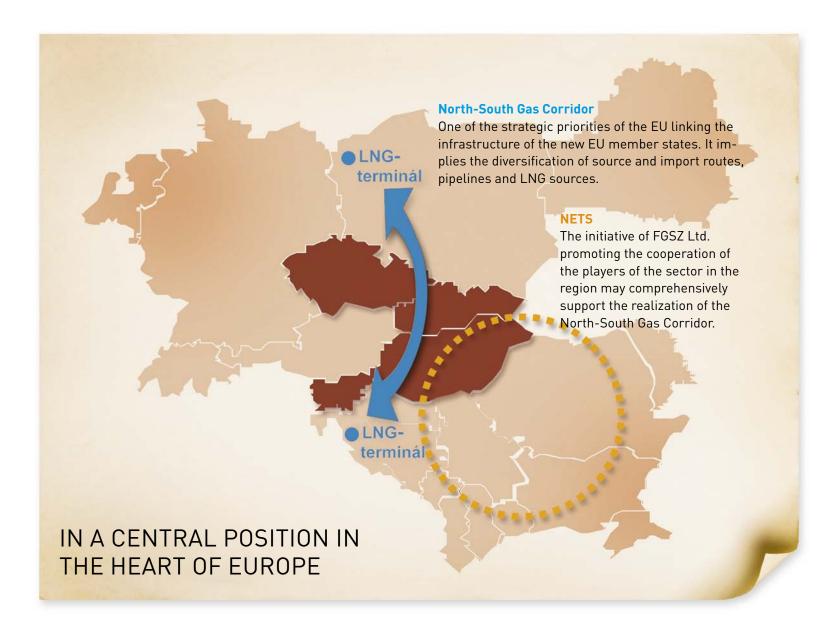
he continuous increase in natural gas Our developments are connected to each other like prices may only be mitigated by the crea- the building blocks of a house. Our goal is to make ion of market competition in natural gas—sure that Hungary is safe from all sides and is fully integrated into the region surrounding it. The gas sions. We need a gas transmission infrastructure supply of Hungary will be made more secure by in Hungary which facilitates a choice between vari- the completion of the construction of pipelines of ous sources of import. However, this infrastructure gas sources in the Southern and South-Eastern territories, and later in the Northern and Western territories.

sible that Hungary leaves its current peripheral FGSZ is interested in creating a healthier, more ef- role in gas transmission and develops into the re-

2020 it wishes to participate in comprehensive infrastructure developments both at Hungarian and both Hungary and Europe but it will also motivate international level to promote the creation of the the other market players, and even the end users, domestic liquid gas market. The transformation the consumers. The creation of real competition of the gas market makes it possible for domes- in the gas market and the expected reduction of tic consumers in the region to have access to gas price resulting from it, as well as the opportunity to available at the lowest price at any particular time. establish the Liquid Gas Exchange, which is most welcome by the whole sector, are such detectable During the first stage of strategic investment be- changes which FGSZ Ltd. considers worth fight-

Connected to the world

the rank it has achieved in the gas transmission sion network necessary for the future diversifica- of the region by making use of the geopolitical features of the Carpathian basin and of the European initiatives implemented to further liberalize The second stage of the strategic investments the gas market. This intention is reflected in our planned for the period 2011-2020 includes the investment and development policy, which we are North-West developments. Being connected to realizing in accordance with the interests of MOLalready existing capacities by the creation of the Group and with the efforts of the European Union.



North-South Gas Corridor

The purpose of the North-South Gas Corridor is the creation of an efficient regional gas market. the creation of a unified and transparent gas mar- The NETS facilitates a new approach to cooperaket in the Central Eastern and South Central European region. The project is of strategic importance strategic cooperation between the regional natural for each country in the region; therefore it is one of the energy priorities of the European Union.

hancement of regional security of supply and in- markets.

frastructure development coordination (interconnectors, gas storage, LNG terminals) and thereby tion and an integrated network with the help of the gas supplier companies, based on the principles of energy policy they have elaborated together.

The project that was the initiative of FGSZ Ltd., The next step of the NETS cooperation is for the gas the NETS (New European Transmission System) transmission companies of the countries involved is now a priority project by the European Com- to draft a joint study in the course of 2011–2012. mission. The cooperation, which started in 2007, In this they are to describe in detail the opportunicreates mutually beneficial connection between ties for regional gas transmission, especially with the gas transmission companies of the Central respect to the safety of supply and the commercial Eastern European region. Its purpose is the en- opportunities provided by the interconnected gas

Nabucco and South Stream

According to the plans, the Nabucco gas pipeline, supported by both the European Union and the USA, will connect the eastern border of Turkey with Austria through Hungary – among others – at a length of 3900 km and with a capacity of 31 billion m3. Its completion will result in considerable resource diversification in the Central and South Central European region; therefore it would be a priority that would also serve the interest of the Hungarian gas market players.

The South Stream investment, started by a Russian initiative, is intended to create an alternative route for the transmission of Russian natural gas. For Hungary it will enhance the security of gas supply in the event of a crisis situation occurring similar to the gas dispute at the beginning of 2009. Therefore the building of the pipelines will offer our country and its natural gas supplier system a number of advantages.

In 2010, the idea of joining the above mentioned two pipeline projects – the IGI (Italy–Greece Interconnector) and the TAP (Trans Adriatic Pipeline) – with the other southern pipelines was raised by both the European Union and at numerous other forums. This will give a considerable push to the speeding up of the projects and to substantiating the final investment decisions.

By building the connecting infrastructure for the future transmission network in Hungary FGSZ Ltd. will be able to promote Hungarian energy security and the case for a more efficiently integrated European gas network.



34 | FGSZ LTD. ANNUAL REPORT 2010 | 35



We always look ahead

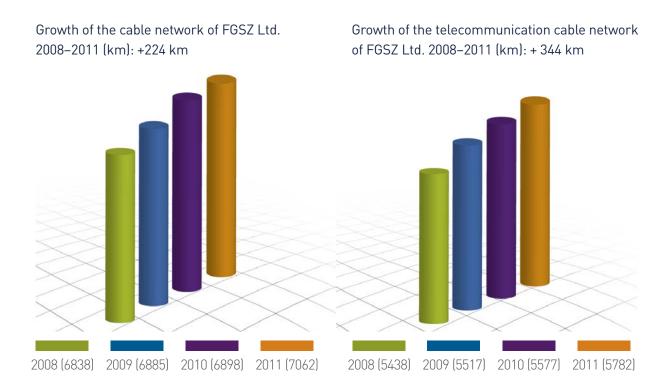
the completion of the role of the distributor and the bidirectional traffic may commence later. safe and environmentally friendly gas supply of our country at a competitive price. Our current techni- We will not stop half-way with the developments. all the safety requirements.

the attached compressor and measurement stations in the direction of the Ukrainian-Hungarian frastructure developments. border. As a result, the import natural gas injection grew by 25%, contributing to the refilling of Our Company has to take decisions which are unathe strategic natural gas storage. By the middle of 2010, the construction of the Szeged-Arad pipe- market. The consequences of the global economic line was successfully completed, in cooperation crisis are still unclear: will the oil-indexed longwith our Romanian partner Transgaz S.A. We have term contracts remain unchanged or will we have completed the Városföld–Slobodnica investment the chance to create a more flexible gas market? recently; its Hungarian part is 205 km long, while FGSZ Ltd. has to come up with ready solutions

he significant pipeline developments of long. Through the interconnections at the Hungari-FGSZ Ltd. carried out in the past years an-Romanian and Hungarian-Croatian borders we have laid the foundations for the future: transmit energy to our foreign partners, however,

cal background makes it possible for Hungary to We will face the challenges, tasks and requireincrease the utilization of natural gas by meeting ments which derive from the establishment of a market which is liquid, integrated, diversified regarding its resources, and which is also sup-Recently, we have built a 210 km long pipeline with ported by the European Union. Our strategic goals necessitate further efficient and well-planned in-

voidable both for itself and for the Hungarian gas the section in Croatia, built by Plinacro, is 88 km for both scenarios. When the crisis is over, the





order of the priority of the Western or Eastern in- customer needs even in a crisis situation and to frastructural investments has to be determined be able to respond in time even to the slightest by the analysis of the long-term expectations. In restructuring of the market. the current situation – in line with the European Union and the Hungarian plans in the gas market - the strengthening of the Western direction (the Globally competitive network Hungarian-Slovak interconnector, the extending of the HAG pipeline, the Hungarian-Slovak intercon- The existing high-pressure natural gas transmission nector) would have more benefits for Hungary. At

with regards to the interests of domestic consumliquid and transparent gas market on the long-term,

Our high-pressure pipeline and telecommunicaing the territory of the country represent outstand- zló, Mosonmagyaróvár, Nemesbikk and Városföld. ing market value. Our ultramodern system operation centre and the regional centres connected to Natural gas is distributed and delivered to delivit make our infrastructure capable of satisfying ery points through nodes operating at connection

system operated by FGSZ Ltd. is 5782 km long, inthe same time a similar turn to the previous years cluding a 370km long transit transmission section. may occur, which may mean that the Eastern di- The typical diameter of this system is 100–1400 mm, rection of developments will seem more valuable. the operating pressure is 40–75 bar and the average age is 25 years. There are 17 domestic and 2 import The development strategy of FGSZ Ltd. is obvious: inlet points for accepting natural gas supplied from domestic production, or delivered from underground ers and the players of the sector, we wish to ensure gas storage facilities and from imported gas, where for Hungary the preconditions for the operation of a the gas is measured both for quantity and for quality.

keeping in mind the principles of fair competition. There are 6 compressor stations operating along the length of the pipeline system to ensure increased pressure and uninterrupted gas supplies to contions cable network throughout the country and sumers in the required quantity and quality at the the connected modern institutional system cover- following places: Báta, Beregdaróc, Hajdúszobos-





tors and directly-supplied industrial consumers.

We measure the quantity of natural gas flowing ports the safe and reliable operation of the FGSZ through the system at every inlet and outlet point Ltd. telemechanic and administrative system, as and we also monitor the quality parameters at well as the dispatcher telephone systems. every delivery and reception point.

line network is connected at five points, ensure the Vecsés) perform operational tasks. flattening out of consumption peaks.

points along the pipeline network. Natural gas is In parallel with our natural gas pipelines, we also odourized and delivered through our gas transfer operate a telecommunication system which helps stations. The most important role of the nearly 400 quicken information exchange. FGSZ Ltd. also transfer stations is to ensure uninterrupted and owns 79 % (approximately 5,327 km) of the 6,735 safe gas supply to inter-connected system opera- km long telecommunications cable network which runs alongside the gas pipelines, of which 1051 km is already optical cable. This cable network sup-

Our Company's TSO centre at Siófok is equipped Due to the fluctuation in consumption, in certain with state-of-the-art technology supporting TSO periods - particularly in winter - the demand for operations while the six regional natural gas natural gas may show a sudden upsurge. Under- transmission branch units (at Gellénháza, Hajdúground gas storage facilities, to which the pipe-szoboszló, Kápolnásnyék, Kecskemét, Miskolc and



In a healthy way, safely, and in harmony with the environment

modern service provider with a 21st-cen- We analyse the balance of energy and materials public relations and environmental impacts are Sustainable Development. also serious benchmarks for the success of a company. In the course of its everyday activities, FGSZ Ltd. is doing its best to make its environment more comfortable and safer, and it is open to international, domestic and local initiatives aiming at the renewal of natural and human resources.

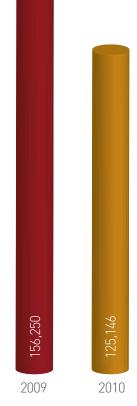
to reduce detrimental effects on human health environmental resources, as well as to reducing usage of natural resources.

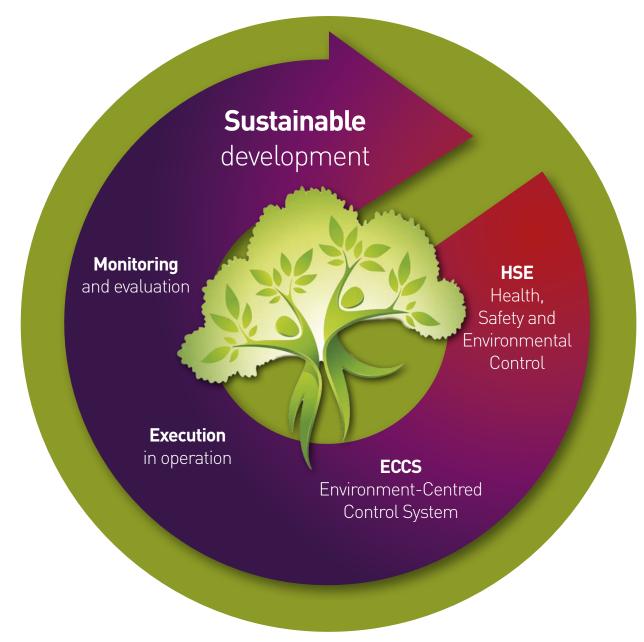
tury corporate culture may not be able to—used, the method with which they are used and operate without positive feedback in the the emission limits on an ongoing basis, and we long term. Apart from continuous communication pay particular attention to developing new ways with the market and with the decision-makers, of development and modernization that promote

Reducing our ecological footprint

FGSZ Ltd. does its best to minimize the use of natural resources. The ecological footprint of Hun-Our strategy for the Protection of Health, Safety gary - the demand for biologically productive land FGSZ Ltd. is and the Environment (HSE) has been developed and sea area necessary to supply the energy and continuously reducing materials it consumes – is already double what and on the environment as well as to protect and the Earth can support (equally apportioned for all $CO_{\alpha}(t)$ improve our quality of life. In the course of our the human population). The biological capacity of activities we pay considerable attention to sustain- the Earth is finite: each developed and developing able development, to the renewal of human and country, each company and each person must pay particular attention to what and how much they







FGSZ Ltd. is continuously reducing emission levels SO₂ (t)

2010

Additional attention to the value of nature should we have reduced the number of kilometres driven damages caused but also the creation of values. to neutralize hazardous waste. In the course of our technological developments, we consider not only operational safety and the Our corporate development strategy and philosoimprovement of efficiency as priorities, but also phy is built on the concept of harmony. Harmony the protection of human health and of the natural with nature and with society as well as harmony

tions, we try to optimalise the performance of the pursue in the 21st century. built-in firing units. In the course of the technical planning, we gave preference to the larger capacity condensation firing units. In public road transport

not only mean the minimization of the potential and we have organized collection drives in order

with the criteria of sustainable development and with the security of energy supply. These are the During the reconstruction of our gas transfer sta- basic values of the new energy culture we wish to

Eco-efficiency

The efficiency of our efforts is indicated by the spe- In the year 2010, no gas spillage occurred in the cific measures which promote the regeneration of the productive land and sea concerned by our activities, and the reduction of hazardous waste We have increased the safety of our facilities: thus and emission indicators.

We clean the water we gain from the surface and use for pressure tests, and only let it back to its place of origin once it is clean again.

In the course of developing our pipelines we apply the most modern technology which only minimally transforms the landscape, we restore the green areas and replant multiple times the forests we have cut down.

The operation of the gas turbines at the optimal We agree with the high social expectations regarding points decreases the use of heating gas and the the protection of natural treasures. We pay attention emission of air pollutants.

The same result is achieved by the optimization of the performance of the built-in firing units during and independent nature conservation experts. the reconstruction of the gas transfer stations.

The replacement of the lubricant oils is not per-protection of flora and fauna when implementing soformed on the basis of the hours of operation as specified by the producer, but instead on the basis to eliminate contamination, we apply environmentally of an oil diagnosis carried out under rigorous con- friendly technologies and we ensure the improvement ditions. This optimizes the consumption of large quantities of lubricant oil.

Flaring and blowdown

Our flares are non-diffuse sources and they are used occasionally.

the quantity that needs to be flared: we consume the protection of the environment and its values. from the transmission pipeline until we reach the The representatives of our company participate at output pressure.

system.

Spillages and leakages

network of FGSZ Ltd

we have reduced the chance of outside involvement and causation of damage.

On the green path in infrastructure development

In the course of building the gas pipes, we always provide for the protection of nature. We intend to complete the construction of the pipelines with the least possible intervention, in the shortest period of time.

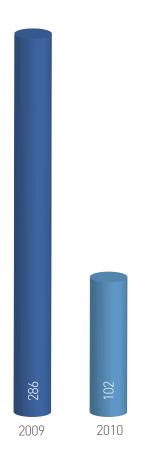
to ensuring that the construction of gas pipelines FGSZ Ltd. is and the related operations are performed in collaboration between our highly qualified engineers

We follow their recommendations on the enhanced lutions at areas affected by pipeline projects. In order of air cleanliness. In the course of our investments, we have cooperated with the local communities, with the municipalities and the NGOs. Following the construction of the gas pipes, we always provide for the regeneration of the natural environment.

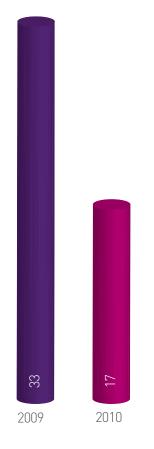
In cooperation with nature

In the course of cleaning the pipelines, we minimize We recognize and support the NGOs dealing with the public hearings organized by environmental authorities. Moreover, we communicate with the Flaring is not part of the regular operation of our local residents and interest groups with regard to every environmental issue they raise.

continuously reducing emission levels NO_v (t)



FGSZ Ltd. is continuously reducing emission levels CO (t)



tal protection. We have contacted several research laboration with their environmental protection area, and we limit, restrict or suspend operations management system OHSAS (MSZ 28001). during periods that are especially sensitive to local flora and fauna. When dealing with an area under specific protection, we apply horizontal drilling Protecting the atmosphere technology instead of the traditional open ditch method when laying a pipeline. We continuously In the course of operating our pressure booster commonitor the flora and fauna in the area and provide opportunities to conserve endangered species.

km long pipeline connecting Pilisvörösvár and supply of Budapest and the surrounding territories. In the course of the investment project, we considity, and we closely cooperated with the experts of the Pilis Park forest. We applied more rigorous principles for the construction than specified in the provisions of the law, and thus we managed to reduce the size of the work area in the forest. Instead of the area of the forest concerned with respect to the gas pipe – with and waste management due consideration to aspects of nature protection and with the aim of enhancing the proportion of native a half times the size of the original.

With regard to our latest investment project, the environmental monitoring of the territories affected by the construction of the gas pipelines connecting Hungary with Romania and Croatia is in progress.

Eliminating risks

We are continuously auditing our work safety and environmental protection performances.

In 2010 we have performed OHS (Occupational Health and Safety) and ECCS (Environment-Centred Control System) internal audits at 21 sites of facilities whose noise emission exceeds 85 dB.

We have established excellent relationships with our company in accordance with the internal audit the managers of the territories under environmen- program compiled by the SD&HSE organization.

institutes and we have developed exemplary col- In the course of the audits we have inspected the fulfilment of the standard requirements of environment experts. Prior to launching a project, we conduct management system ECCS (MSZ EN ISO 14001) as due diligence into the values of nature in a given well as the occupational health protection and safety

pressor stations, we fulfil each point of the provisions of the Directive 2003/87/EC of the European Parliament and of the Council, which establishes a scheme A good example for green rehabilitation is the 55 for greenhouse gas emission allowance trading within the Community. Due to the seasonal changes in natu-Százhalombatta, which was designed to improve the ral gas consumption, this poses a serious professional challenge in the field of natural gas transmission.

ered the suggestions of the NGOs and the municipal- By the optimal operation of gas compressors, our Company has significantly reduced the quantity of natural gas used for its operations.

Modern noise reduction

Some of our gas transmission facilities are located tree species – we planted an area of forest two and in the vicinity of residential areas. We are working on ensuring that noise impact caused by them does not exceed the values acceptable to local populations.

> To this end, our Company has launched a noise reduction programme. With the involvement of research institutes we are measuring the noise emissions of our facilities and we are developing technical solutions to noise reduction.

> In this programme we have so far prepared noise maps of nearly 40 facilities. A specific noise reduction plan is now a mandatory part of our facility expansion and reconstruction plans. We have planned passive noise protection for those equipments and technological components of our new



Human values in the centre

highly qualified, widely experienced experts with a high level of professional know-how. The added value of can increase competitiveness even at an international Company in the realization of its strategic plans.

Our Company has always greatly emphasized the upholding and development of these values. The Our employees results achieved by FGSZ Ltd. in the year 2010 justified that these decisions were correct. We are We believe that only well-trained, committed and certain that the know-how of our professional staff will be key to the future success of our Company.

sideration of both the challenges and requirements dictated by our operating environment and the exploitation of our employees' skills in a manner mutually beneficial to the Company and to its employees.

Our human resources policy supports our business strategy, therefore the employment, training and motivation of highly qualified employees leader and facilitates large scale developments.

the labour market, the changes in vocational train- them have finished secondary education. ing and in the incentive systems.

human resource management. We invest serious in a dynamically developing company.

n order to maintain our leading position efforts into the further development of this sysand to realise our strategic objectives – in tem, as we know that in this very specialised field ine with our traditions – we do our best to of expertise the loyalty and responsibility of our employ the best prepared and the most committed employees are exceptionally important values. The employees. Our employees comprise a community of elements of our human policy system - recruitment-selection, performance management, compensation, training-development etc. - are all built the unique quality they represented is a potential that on one another. These elements, by supporting and strengthening an organic work organization, serve level, and which provides a secure background for our the more effective operation of our Company as well as the satisfaction of our clients.

performance-oriented professionals can guarantee the competitiveness of FGSZ Ltd. This is why we pay attention to finding and efficiently using professional and human values in our employees. Our human resources strategy We consider particularly important organizational and individual goals, the harmony of life paths, Our human resources strategy is developed with conthe continuous development of labour force and a positive employee attitude. We aim to draw up predictable carrier paths and a designable future.

Continuous development

The training, professional retraining and the finding of further educational opportunities for our employees is crucial, as it secures our position as a market is of great importance to us. Our employees comprise a community of highly qualified, widely experienced experts with a high level of professional know-how. Strategic labour force planning is of key impor- More than 50% of our employees are graduates of tance: we take into consideration the signals from a higher education institution, while at least 89% of

We believe in the model of life-long learning – the Our integrated HR system allows for the continu- updating of professional know-how and the acquious planning and evaluation of the Company's sition of new competencies are basic requirements



Employee satisfaction

It is the second year we have participated in Világ gazdaság-Hewitt's Best Employer Survey. The survey series confirmed our intentions: with the help of a positive atmosphere at the workplace, good communication between managers and subordinates, a salary above the regional average, and outstanding fringe benefits, we have managed to maintain the satisfaction of our employees.

the category of Hungarian companies with 250-1000 employees, and have been listed for the second time as one of the best in the regional competition.

We are proud to be working with people who can rely on each other. They can rely on the support of their community, the colleagues working with rely on them at every moment of life.





In addition to winning the Best Employer Central Eastern Europe award twice, the fact that our This year, as last year, we were announced winner in Company acquired the right in 2011 to represent Hungary as a Country Representative in one of the most prestigious business competitions of Europe, at the European Business Awards, has also improved the international reputation of FGSZ Ltd.

All these results confirm the trust which ensures that both our partners and those who only know of them, on their family and friends and we can also our work from hearsay consider us as one of the most reliable companies.

Career management

In the previous years, as part of the MOL-Group, we paid particular attention to the career manage- all contribute to it. ment of our employees. In accordance with the amendments of the law in 2010, we set up our own, independent career management and succession planning system. The essence of this system is a tailor-made remuneration system, outstanding that we select potential candidates for leading fringe benefits, as well as by the specific targeted positions and for positions of crucial importance, programs. One of them is a programme in which and we contribute to their progress with targeted developments.

Our future employees: the future generation

Our Company keeps paying close attention to supporting and helping young people, talented in our field. We involve them in the life of our Company through grants, financial assistance and specific in everyday life programs as these help them to create a social network and to broaden their knowledge.

high level educational establishments in order to promote innovation and the acquisition of broad cooperation agreements with a number of schools and educational institutions. Students and underthe supervision and guidance of mentors so they may better understand our Company's core activicolleges also rely on the professional support of our Company's activities. Educational institutions nership attitude. which provide the best specialized professional training receive financial benefits in the form of vocational training contributions.

Attracting talent

Our Company is an attractive target on the regional labour market. Moreover, our good reputation, the opportunity for multiple paths of professional

development of FGSZ Ltd., the social network we maintain with the universities, the attractive remuneration system, and the relocation package

Employee retention is supported by an atmosphere of tolerance at work, open communication, our professional employees can undertake the completion of targeted tasks related to the strategic objectives and goals of our Company. The knowledge-based benefit system can perfectly demonstrate the commitment of our employees to personally contribute to enhancing our Company's efficient operations.

Equal opportunities

We provide an opportunity for all our current and future employees to fulfil their potential. Not only We also support the activities of medium and as a natural gas supplier on the gas market, but also during our everyday work do we focus on the creation of a discrimination-free atmosphere. In professional knowledge. We have also concluded the course of recruitment and selection we apply an interview process consisting of several rounds, and our decisions with regard to remuneration are graduates participate in internship schemes under based on the rating received in the performance management system.

ties and operations. Students from universities and Our employees are given support by the long-term cooperation with the representatives of the stakesuch mentors when they prepare theses related to holders, and this relationship is based on a part-

Independence and the new organizational structure

From the beginning of 2010, our Company has been operating on the basis of a new model: our activities, developments, internal processes, and sources for purchasing have become completely independent from the parent company.



New organizational units have been formed at our against Lyme disease – which is transmitted by company, and parts of the existing ones have been deer tick – to our employees and we also promote considerably transformed. We have renewed the their healthy life style. management model and the number of our employees has increased by 30%.

In the course of the reorganization we focused on improving the efficiency of our Company and on maintaining both high quality professional work and our market position.

Healthy work conditions

One of the most important elements of our strategy concerning occupational health, safety and the protection of the environment is the maintenance and protection of the health of our employees.

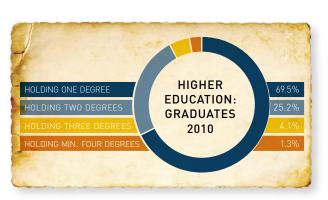
we have introduced several prevention-oriented health promotion programs. Among others, we provide heath care consultation and information services, optical screening tests, and vaccination

Quality is first

TSince 1997, our Company has been operating a quality assurance system in compliance with the ISO 9001 standards, which has been audited by a certifying agency. The certifying agency is SGS, which is widely recognized in the international oil and gas sector, and its Hungarian subsidiary is SGS Hungária Plc. The operation of the quality assurance system is audited by SGS every six months, whereas audits by the Mining Bureau of Hungary are performed once a year.

In accordance with this, the audit of the renewal of In addition to the mandatory medical services, the quality management system was closed successfully in 2010.

Qualifications held by the employees of FGSZ Ltd.









In harmony with our environment

part from promoting business profit- The HGA represents the entire sector and it regusentation of the interests of the stakeholders. We predictable and transparent. consider it our main task to actively participate in pated in the work of the most important social Hungarian Gas Association – from the beginning, and promoted our own initiatives to create social stability and transparency of the domestic gas industry.

Apart from the professional social participation, These focus on specialized professional areas (inforwe focus on supporting the valuable creative and aware that a company can only remain successful permanently if it promotes the success of the it is possible for them. Considering that the basic are reflected in the Business and Commercial activity of our Company is characterized by co- Code, to which FGSZ Ltd. is liable, in accordance rely on this framework when defining our social Code includes the professional suggestions of the responsibilities. Apart from the responsibility we market players which are based on consensus and are also pleased and honoured to be able to con- which are debated during the work of the HGA. tribute to preserving and creating values which serve the development of our social environment.

In cooperation with the Hungarian Gas Association

The Hungarian Gas Association (HGA) has been Hungarian gas supply and provision of continuous service to our customers, as well as the improveestablishment.

ability and the protection of health and larly initiates and supports all legal amendments the environment, FGSZ Ltd. also partici- with respect to the business processes of the pates in professional initiatives and in the repre- natural gas market, with the aim of making them

and professionally assist initiatives with the pur- FGSZ Ltd. joined the Hungarian Gas Association in pose of creating the modern framework for the 2008. The Chief Executive Officer of FGSZ Ltd. is domestic gas market. Therefore we have partici- responsible for the operative work of the HGA as a member of the Board of Directors from 2008, as organization in the domestic gas market - the a Vice President from 2010 and he has been the Chairman of the Board since May 2011.

and market value which we hope will support the The experts of FGSZ Ltd. participate in the work of several committees. In 2010, three new sub-committees were established apart from the existing Public Utility Service, Legal and Human Policy committees. mation exchange between market players, switch to artistic activities of the local communities. We are MJ-based settlement, supervision of profiling) with the cooperation of the experts of FGSZ Ltd.

social environment in which it operates as far as
The results of the discussions in the committees operation and by the transmission of values, we with the effective legal rules and regulations. The

The Business and Commercial Code is continuously updated

In accordance with the provision of the Gas Supply Act, our Company as system operator is obligated to draw up and continuously update the regulations, procesupporting the maintenance of the security of dures and methods with respect to the cooperating natural gas system. This includes the minimal content elements of the commercial, settlement-measment of the quality of the service ever since its urement and data exchange agreements, as well as the Business and Commercial Code (BCC), which includes the detailed rules of access to the system.



IN THE COURSE OF THE CONSTRUCTION OF THE NEW COMPRESSOR STATION WE WERE PLEASED TO HELP THE COMMUNITY OF THE VILLAGE OF BÁTA IN THE CREATION OF A MODERN OUTDOOR RECREATION CENTRE.

> most important, essential systems of rules regulating the daily operation of the natural gas system, FGSZ Ltd. particularly emphasises and spends a In the service of culture lot of energy on updating the Code. This is essential for the fulfilment of the criteria of safe gas supply.

The Code has been modified on three occasions - partly due to the changing legal provisions, and partly due to changing market processes.

Code by adding the latest experiences of market operation, while the already approved 3rd Energy Package of the European Union will necessitate the modification of the domestic legal environment.

The due modifications of the BCC will take place with the involvement of the market players and with the cooperation of the Code Committee composed of the delegated members of the licensees, which was es-With respect to the fact that the BCC is one of the tablished as a forum for formulating opinions.

For our Company, the preservation of cultural values is of primary importance.

The priority cultural project of the year 2010, which took place exclusively with our support, was the opening of a unique archaeological travelling exhi-The Business and Commercial Code is expected bition. The collection titled "Pipe archaeology" was to be further supplemented in 2011. The annual compiled from the archaeological findings at the mandatory audit which is to be completed before construction projects designed to expand import October may contribute to the modification of the capacity, with the help of museum experts. The

exhibition was first shown at Siófok on 15 January 2010, and was transported to Szeged, Kecskemét and Nyíregyháza; after being shown in Eger it will arrive in Debrecen in the autumn of 2011.

The exhibition series was realized with the cooperation of FGSZ Ltd., of the four county museums performing the excavations along the track of the pipelines – the Déri Museum in Debrecen, the Móra Ferenc Museum in Szeged, the Katona József Museum in Kecskemét, and the Jósa András Museum in Nyíregyháza – as well as with the help of some of the professional units of the National Office for the Protection of Cultural Heritage.

Improving local social relations

As in the past, we are aiming in the future for a balanced partnership with the settlements on our operational territories.

During the Hungarian-Croatian connecting gas pipeline investment project we have become acquainted with the residents of the village called Báta. The compressor station under construction at the border of the village is one of the crucial facilities of the domestic high-pressure gas pipeline system. We were pleased to help the community of Báta to make their dream come true: the construction of a modern outdoor recreation centre and a safe football ground that could serve the needs of the residents at a high quality.

The cooperation that was required to realize the initiative which invigorated the life of the village was exemplary. The site was provided by the local municipality. Both the Union for the Young at Báta and FGSZ Ltd. have actively participated in the execution of the project, and our Company also contributed to the cost of the sports ground. Our employees helped in the work required for the sports ground in the construction of the rubber brick surface, of the barbecue place, in the building and painting of the spectators' terrace and the fence, and we also paid attention to landscape gardening: we planted saplings and flowers to make the whole area more decorative.



58 | FGSZ LTD. ANNUAL REPORT 2010 | 59



Financial and operational performance

Changing regulatory environment, successful operations

HUF 42.0 bn and profit after tax of HUF 25.2 bn.

The significant increase in operating profit and of the Company. profit after tax was due to several factors. One of the significant factors was that the regulated rate of return specified in the legal regulations grew from 6.9% to 8.78% (27.2%), which induced a considerable increase of the tariff. This, however, was significantly reduced by the freeze on natural gas transmission tariffs in the second half of the year. - remained below the cost level of 2009.

This growth of the profit is apparently in contradiction with the considerable reduction of revenues. The reason for this is the particularity of the regu- higher loan volume latory environment with respect to the gas industry. Our Company has a legal obligation to maintain the While the parent company loan decreased by HUF balancing gas. The company is not permitted to all revolving bank credit of HUF 10 bn was drawn crisis in January 2009, securing the balance was the financing of business operations. only possible by a significant turnover in balancof goods sold.

Investments supporting our strategic targets

In 2010, FGSZ Ltd. reported an operating profit of The main balance sheet total increased by HUF 59,9 bn (19.2%) mostly as a result of projects that supported the achievement of the strategic targets

Movements of capital aimed at optimizing our financing structure

The other significant factor was the considerable Unchanged in volume, the proportion of equity reduction in 2010 of the costs of financing – that within total assets decreased from 36.7% to 31.2%. had increased due to the economic crisis in 2009 This is primarily due to the increase in external - and which in turn led to a rise in profit after tax. sources required to optimize the financing struc-Moreover, the costs of the company - in accordance ture of strategy driven investments. Dividends to with the objectives designed to improve efficiency be paid increased significantly (by 23.7% or by HUF 4.6 bn) compared to the previous year.

Investments.

balance of the source-consumption of gas, which 41.4 bn, from HUF 121,7 bn to HUF 163.1 bn due to is ensured by the so-called sale and purchase of the financing of strategic investments, an additionrealize profit on this transaction. Due to the gas down by our Company with the aim of optimizing

ing gas, however, this gas turnover decreased in We spent HUF 70,9 bn on investments in 2010. The 2010. These events are reflected in the decrease investments included the construction of internaof the revenue and - parallel to this - of the cost tional inter-connections (Croatian-Hungarian) in line with its strategy, as well as the reconstruction of the existing system.

THE BUSINESS ENVIRONMENT

Determining factors

regional economic environment made a significant crisis decreased considerably, and the regional the infrastructure. positions of the company remained stable.

Stable demand

weather conditions during the year and saturation exploitable market opportunities. of the natural gas market.

The expansion of the domestic market and the acguisition of new consumers have been made pos-The changes in the domestic, international and sible in the short term by the development of a new market structure supported by gas market liberimpact on the business and financial performance alization, and in the medium term by the further of FGSZ Ltd. in 2010. The level of regulatory risk expansion of the economy and the construction of of the Company increased. Parallel to this, the fi- natural gas-fired power plant capacities. The comnancing difficulties resulting from the economic pany has supported these processes by developing

Strategic objectives

Economic developments in the Balkan region and In Hungary, growth in natural gas consumption and its integration into the integrated European gas consequently growth in domestic gas transmission transmission system - which has partly been realvolume has come to a halt in the current structure; ized - may be the keys to expanding the regional demand has stabilized or is showing a decrease. market in the medium term. On the longer, stra-Reasons for this include higher domestic natural tegic horizon the establishment of East-West and gas prices which led to energy saving, prevailing North-South transit transmission corridors offer

> The Company started, in line with its strategic goals, to implement a pro-active market develop-

THE CONTRIBUTION OF VARIOUS **ACTIVITIES TO OPERATING PROFITS**

Stable management

Swift adjustment to these changes enabled us to company to cut costs and to improve efficiency. maintain sound management and profitable operations in 2010.

Profitable operations

The Company's operating profits in 2010, and The contribution of domestic transmission to operating within them a variety of activities related to vari- profits in 2010 did not reach the rate of return permitted ous business units, were also affected by changes by legal regulations. The reason for this is the freeze in the domestic regulatory environment and by on tariffs imposed by the authorities in July 2010. The changes on the domestic and regional markets. reduction was partially offset by measures taken by the

> The profit-generating abilities of other operations produced higher yields than those from regulated activities, thus improving Company profitability.

Data in accordance with the Hungarian Accounting Standards (HAS)

	2009 (billion HUF)	2010 (billion HUF)	2010/2009 (%)
Net sales revenues	151.535	131.715	86.9
Operating profit	38.540	41.986	108.9
Profit after taxation	19.414	25.315	130.4

ment policy in the region. It realized the physical As a result of the business operations, the financial inter-connection of the Hungarian gas transmission system with the Romanian and Croatian natural gas transmission networks and is also involved connections with Slovakia and Slovenia.

Business activity operating profit components

As a result of the Company sales revenues and tax allowances. expenditure, our business operations showed a profit of HUF42.4 bn.

in gas transmission (calculated at 15°C) as well as price regulations effective as of December 2010. gas transactions required to maintain the equilibrium of the system.

one hand, and by the interest paid on the bank regulations. loan (HUF 2.5 bn) on the other. External sources of funding were included at the beginning of the year. The Company will continue to make efforts to pur-

Extraordinary profits were the result of settlement shareholders' expectations. of assets transferred free of charge, in accordance with the Accounting Act. The amount deriving from it was not a determining factor in the profits realized by the Company in 2010.

transactions and the extraordinary profit, Company profit before tax totaled HUF 27.3 bn in 2010.

in negotiations regarding construction of inter- The effects of items adjusting the tax base were significant, and basically arose from differences in depreciation rates of pipelines as specified by the accounting and tax acts.

> The Company's actual tax rate payable in 2010 was 7.3% and the Company did not make use of any

After its 2010 business performance, the Company forecasts the decline of the current level of Net Company sales revenues derived from 18.7 m3 economic indicators, in accordance with statutory

FGSZ Ltd. will counterbalance the negative impact of the regulatory processes and the economic en-Profit from financial transactions in 2010 was HUF vironment by further increasing internal efficiency. -14.9 bn, mainly accounted for by the interest paid As a result of this, the level of attainable profit is on the parent company loan (HUF 12.9 bn) on the expected to return to the level specified by the

sue its strategic regional goals in order to meet the

OTHER EFFICIENCY INDICATORS

Positive cash flow

15.75% ROACE

elements.

The Company had a positive operating cash flow. The return on average capital employed, the The amount was significant enough to provide suf- capital efficiency indicator calculated on operatficient funds to repay installments on principal and ing profits (ROACE), was 15.75%. This figure was interest payable on the parent company loan and higher than the return on assets before taxation external bank loans, as well as for other cash flow recognized for domestic transmission, due to a higher return on other activities.

43.8% EBITDA

Among indicators measuring the efficiency of business operations, our EBITDA rate was 43.8%, which shows high operating profitability for the 2010 business year. The indicator for 2010 also shows the aggregated effect of profits recognized by regulations and of depreciation.

OTHER KEY INFORMATION REGARDING **OPERATIONS**

Sustainable development

FGSZ Ltd. achieves business successes with suscare to minimize the impact of our operations by compressors and gas loss. on the natural environment. The same principles guide us in the development, operation and main-

tenance of the gas transmission system. We focus particularly on landscape rehabilitation following construction works and developments, and on tainable development in mind. We take special minimizing the pollution (primarily CO2) emitted

Consolidated financial statements

Assets	2009 (HUF million)	2010 (HUF million)	2010/2009 (%)
Non-current assets	289,724	344,359	118.9
Intangible assets	2,785	3,635	130.5
Tangible fixed assets	286,934	340,719	118.7
Financial assets employed	5	5	
Current assets	21,629	26,866	124.2
Inventories	2,123	2,551	120.2
Trading receivables	11,932	17,285	144.9
Securities		0	
Cash and cash equivalents	7,574	7,030	92.8
Prepaid expenses	648	713	110.0
Total assets	312,001	371,938	119.2

Liabilities	2009 (HUF million)	2010 (HUF million)	2010/2009 (%)
Equity	114,537	115,862	101.2
Share capital	18,823	18,823	
Retained capital	64,766	64,766	
Balance sheet earnings	14	1,315	9392.9
Provisions	2,725	3,204	117.6
Liabilities	186,568	242,615	130.0
Deferred liabilities	0	0	_
Long-term liabilities	143,620	189,556	132.0
Short-term liabilities	42,948	53,059	123.5
of which, current liabilities from affiliated companies	25,326	25,723	101.6
Accrued expenses	8,171	10,257	125.5
Total liabilities	312,001	371,938	119.2

Profit and Loss Account	2009 (HUF million)	2010 (HUF million)	2010/2009 (%)
Net domestic sales revenues	135,505	113,744	83.9
Net export sales revenues	16,030	17,971	112.1
Net sales revenues	151,535	131,715	86.9
Capitalized own performance	2,556	216	8.5
Other revenues	1,631	1,348	82.6
Materials expenditure	91,613	64,745	70.7
Personnel expenditure	5,641	6,812	120.8
Depreciation	14,404	15,643	108.6
Other expenditure	5,524	4,093	74.1
Operating profit	38,540	41,986	108.9
Financial transaction revenues	1,525	1,478	96.9
Financial transaction expenditure	18,766	16,346	87.1
Of which: interests payable to affiliated companies and interest-type costs	17,647	12,940	73.3
Financial transaction profit	-17,241	-14,868	86.2
Ordinary business activity profit	21,299	27,118	127.3
Extraordinary profit	203	189	93.1
Profit before tax	21,502	27,307	127.0
Tax payable	2,088	1,992	95.4
Profit after tax	19,414	25,315	130.4
Approved dividend, profit sharing	19,400	24,000	123.7
Balance sheet earnings	14	1,315	9392.9

Cash flow	2009 (HUF million)	2010 (HUF million)	2010/2009 (%)
Profit before tax	21,502	27,307	127.0
Operating cash-flow	41,894	37,631	89.8
Invested cash flow	-34,843	-60,479	173.6
Financing cash flow	316	22,304	7058.2
Change in cash and cash equivalents	7,367	-544	-7.4

66 | FGSZ LTD. ANNUAL REPORT 2010 | 67

INDEPENDENT AUDITOR'S REPORT



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This is a translation of the Hungarian Report

Independent Auditors' Report

To the shareholder of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság

- 1.) We have audited the accompanying 2010 annual financial statements of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság ("the Company"), which comprises the balance sheet as at 31 December 2010 showing a balance sheet total of HUF 371,938 million and a profit for the year of HUF 1,315 million, the related profit and loss account for the year then ended and the summary of significant accounting policies and other explanatory notes.
- 2.) We issued an unqualified opinion on the Company's annual financial statements as at 31 December 2009 on 19 April 2010.

Management's Responsibility for the Financial Statements

3.) Management is responsible for the preparation and fair presentation of these financial statements in accordance with the Hungarian Accounting Law and generally accepted accounting principles in Hungary. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's Responsibility

- 4.) Our responsibility is to express an opinion on these financial statements based on the audit and to assess whether the business report is consistent with the financial statements. We conducted our audit in accordance with Hungarian National Auditing Standards and with applicable laws and regulations in Hungary. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.
- 5.) An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. Our work regarding the business report is restricted to assessing whether the business report is consistent with the financial statements and does not include reviewing other information originated from non-audited financial records.

6.) We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

■ ERNST & YOUNG

Opinion

7.) We have audited the elements of and disclosures in the annual financial statements, along with underlying records and supporting documentation, of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság in accordance with Hungarian National Auditing Standards and have gained sufficient and appropriate evidence that the annual financial statements have been prepared in accordance with the Hungarian Accounting Law and with generally accepted accounting principles in Hungary. In our opinion the annual financial statements give a true and fair view of the equity and financial position FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság as at 31 December 2010 and of the results of its operations for the year then ended. The business report corresponds to the disclosures in the financial statements.

Budapest, 4 April 2011

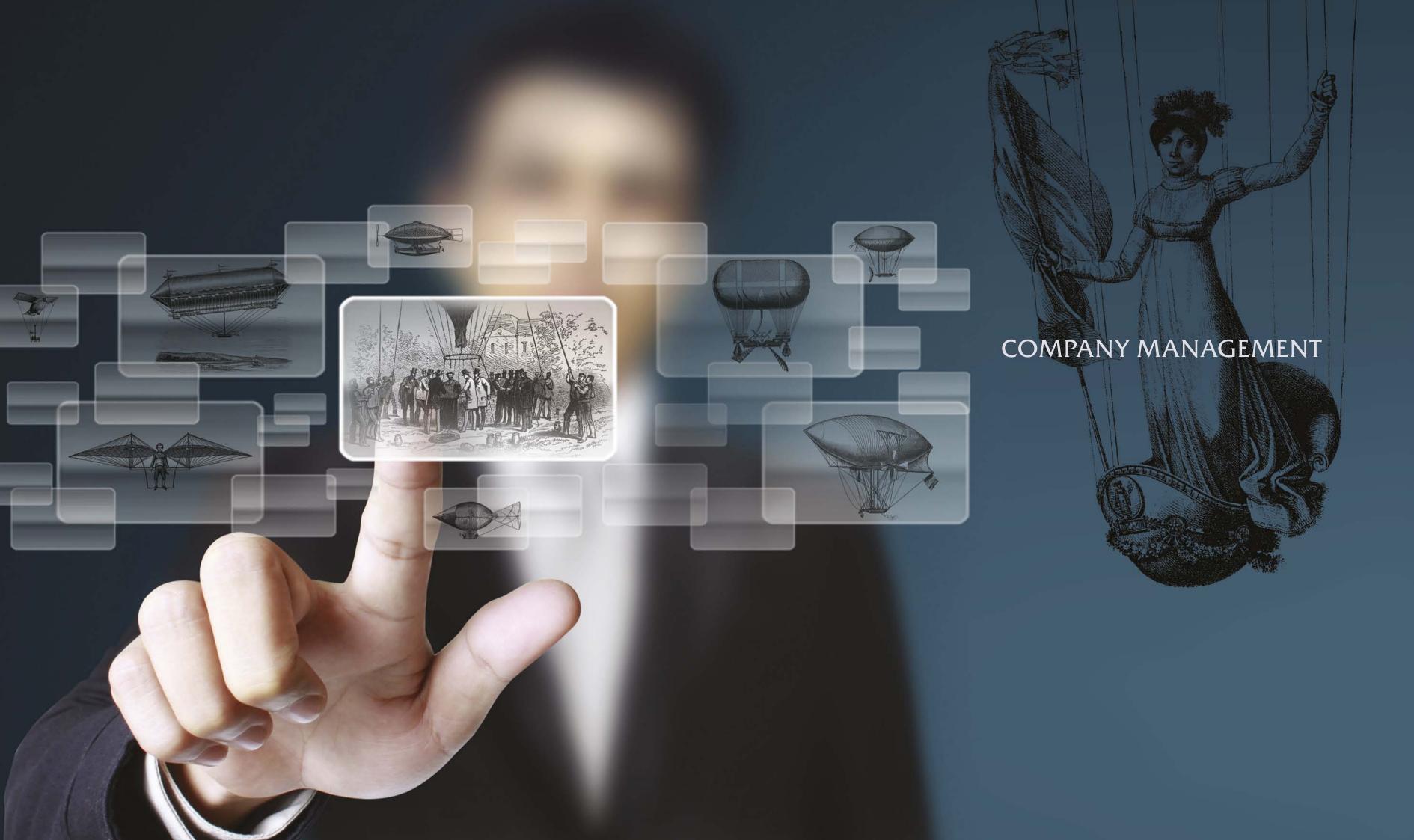
except for the effect of the dividend in the amount of HUF 24,000 million approved at the shareholders' meeting relating to the year ended 31 December 2010, which is dated 13 May 2011.

(The original Hungarian language version has been signed.)

Ernst & Young Kft. Registration No. 001165 Hajbin Tímea Registered Auditor Chamber membership No 005429

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68 | FGSZ LTD. ANNUAL REPORT 2010



Board of Directors and Supervisory Board

BOARD OF DIRECTORS



Dr. János Zsuga

Graduated from the University of Miskolc with a degree in gas engineering; earned his Ph.D. at the Sámuel Mikoviny School for Postgraduate Studies, University of Miskolc; the University Senate later granted him the title of honorary associate professor. 1994–1999, technical engineer at the MOL Crude Oil & Natural Gas Transportation Business Unit; 1999–2000, head of the MOL Natural Gas Transmission Business Unit's trade dispatcher service; 2001-2003, head of System Management & Gas Transmission at MOL's Natural Gas Transportation Business Unit and then, from December 2003, appointed Chief Executive Officer of MOL Natural Gas Transmission Ltd.



Balázs Sándor

Graduated from the University of Miskolc as MS gas engineer. Obtained a post graduate MBA at Budapest University of Technology and Economics. He has been working for MOL Group for the natural gas business in several positions since 1996. Technology engineer MOL Crude Oil and Natural Gas Transmission Branch until 1999, between 2000-2003 expert at MOL Plc. Natural Gas Division Planning-Controlling, and participates actively in the elaboration of the natural gas industry regulation effective as of January 2004. Director of Business Management and Support of the newly established MOL Natural Gas Transmission Ltd. between 2004–2007, and Chief Financial Officer of the Company from 2008 till 1 September 2011.



Csaba Juhász

Degree earned in gas engineering; has worked in the gas industry since 1989 for MOL Natural Gas Transmission Plc's predecessors; 1989–1994, technical engineer at the Algyő Plant, then head of the Kecskemét Transmission branch office, 1994-2003; since 2003, has been Director of Operations; since January 2010 Head of Corporate Services, from 1 August 2011 the Director of Information and Communications Technology.

SUPERVISORY BOARD

József Molnár

October 2007. MOL Group Chief Executive Officer since 1st May 2011. From 1978 to 2001, Mr Molnár ics; Supervisory Board of FGSZ Natural Gas Transheld various management positions at Borsod-Chem Plc, including Head of Pricing Department the New Europe Foundation since September 2006. from 1982 to 1987, and Head of Controlling Department from 1987 to 1991. Between 1991 and 2001, as Gabriel Szabó he contributed to the crisis management and reor-since 1 January 2010. Graduated from the Facin 2003 and 2004, and from 2004 until his appoint- as Director of Finance and Accounting of Slovnaft member of Slovnaft a. s. Between April 2001 and curement Sector Director of INA. Slovak citizen. April 2011, he has been a Board member of TVK, and he has also been a member of INA Supervisory and Audit Committee since April 2010.

Péter Ratatics

ess Management, and then in 2010-2011 Head of ers Council. Management Services. From 1 May Director of Corporate Centre of the MOL-Group and elected Gábor Fett as member of the Supervisory Board of FGSZ Ltd. Since 1995 has held various engineering positions at and on 25 May he was elected Vice Chairman of FGSZ Ltd.

Dr. Pál Kara

ences in 1994 (summa cum laude); Employed at GE its legal predecessor, which delegated him to the Su-Lighting Tungsram Co. as company secretary until pervisory Board when Natural Gas Transmission Ltd. May 1997, then as legal expert in procurement and was established; member of the Supervisory Board marketing; between 1997 and 2001, Head of HR and as employee delegate, since 2004.

Law Department at METRO Holding Hungary Marketing Ltd; from 2001, legal counsel to MOL Co., then Director of Legal Department at MOL Plc; since 1 Member of the MOL Board of Directors since 12th June 2006, Member of the Trustees of the National Marketing Association (OKSZ); MOL Council of Ethmission Ltd.; Chairman of the Supervisory Board of

Chief Financial Officer and first deputy to the CEO, MOL Group Corporate Services Vice President ganisation of the company, and later to the creation ulty of Economy and Business at the University of its vision, and subsequent privatisation. He played of Economy in Bratislava in 1999. Sales Manager a key role in the stock exchange listing of Borsod- of Kovohuty Krompachy in 2000, then joined MOL Chem shares. He was CEO of TVK between 2001 and Group subsidiary Slovnaft as resource allocation 2003, MOL Group Planning & Controlling Director economist in 2001. Between 2002 and 2006 worked ment as Group CEO in May 2011, he was the Group subsidiary S-MAO. Between 2006 and 2009 Man-CFO of MOL Group. Between 2004 and 2008 a Board ager of Corporate Services of Slovnaft, in 2009 Pro-

István Zsíros

Joined the company in 1983, working at MOL Natural Gas Transmission Plc., Miskolc and its legal predecessors, transmission branch; 1993, Director of Corporate Centre of MOL Hungarian Oil degree in electrical engineering; 2003, degree in and Gas Plc. Graduated from Corvinus University engineering-cum-economics; 2004, member of Budapest in 2006. Started as Gas Trading and Busithe Supervisory Board of MOL Natural Gas Transness Development expert, then Head of Executive mission Plc., as employee delegate; since 18 June Board Advisory team till 2009. Between 2009–2010 2007, member of MOL Group European Workers Head of the Organizational Development and Proc- Council; since 2008, President of FGSZ Ltd. Work-

MOL Natural Gas Transmission Plc., Kápolnásnyék Transmission branch office and its predecessors; 2004, head of the Technical Supervision Unit; currently, Technical Supervision Unit Manager and dep-Director of Legal Department at MOL Plc. Earned uty to the Technical Director at Kápolnásnyék branch his degree at ELTE University of State & Legal Sci- office; 1999, member of the "Unity" Trade Union and

Contact information

FGSZ Ltd. operates a Customer Service Office for its contractual partners.

Should you have any queries related to the use of natural gas transmission and system operation services, please do not hesitate to contact us.

Customer Service Office

SEAT: 8600 Siófok, Tanácsház u. 5, 1st floor, room 3.

POSTAL ADDRESS: 8601 Siófok, Pf. 102

TELEPHONE: +36 (84) 505-117
TELEFAX: +36 (84) 505-592
E-MAIL: info@fgsz.hu

OPENING HOURS:

Tuesday, Thursday: 13.00–16.00 Monday, Wednesday, Friday: closed

The Information Office will reply to queries related to pipeline construction projects and other issues related to Company activities.

Information office

SEAT: 8600 Siófok, Tanácsház u. 5, 1st floor, room 3. POSTAL ADDRESS: 8601 Siófok, Pf. 102

OPENING HOURS:

Tuesday, Thursday: 7.30–10.00 Monday, Wednesday, Friday: closed

The dispatcher service should be contacted about day-to-day operational issues (24-hour service) through the following contact points.

System operations - Dispatcher Centre

TELEPHONE: +36 (84) 505-777
TELEFAX: +36 (84) 505-217
E-MAIL: fri@fgsz.hu

The website of our company is accessible at www.fgsz.hu

The data in the publication reflect the state of affairs as of 1 October 2011.

