

THE GOLDEN ERA OF NATURAL GAS

FGSZ LTD. ANNUAL REPORT 2011







WE HAVE CLOSED A SUCCESSFUL YEAR

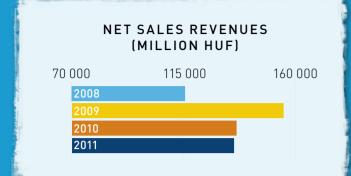
KEY FINANCIAL AND BUSINESS DATA 2011 (MILLION HUF)

	2010	2011	11/10 (%)
EBITDA			
EBIT			
Profit before taxation		23,610	86.5
Profit after taxation			91.6
Rate of average capital employed (ROACE) %			

- + 26.7% OPERATING CASH-FLOW
- + 5% EBIT
- + 6% EBITDA



KEY FINANCIAL DATA

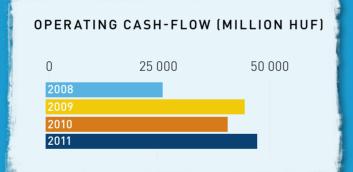




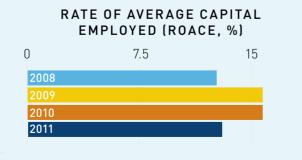




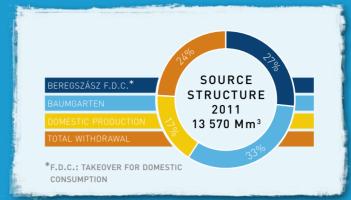


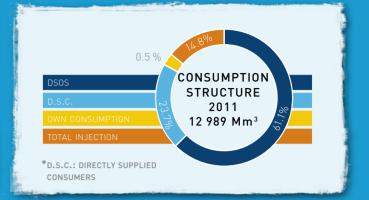


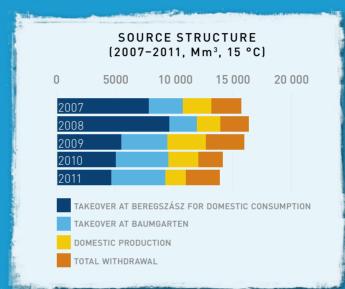


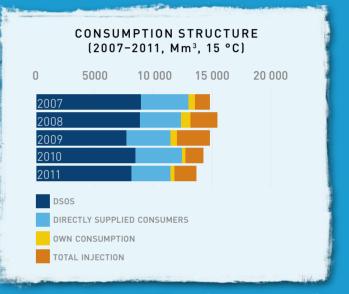


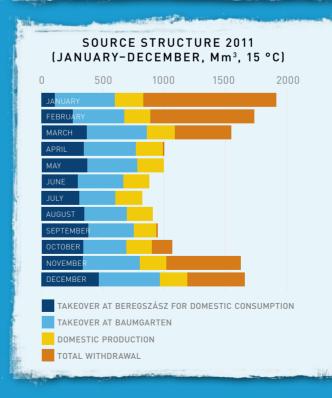
THE MOST IMPORTANT INDICATORS

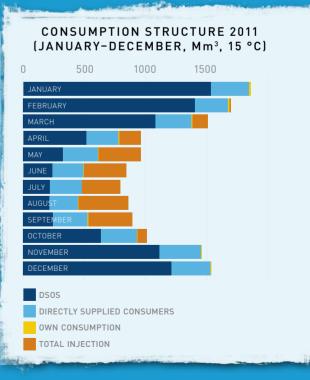


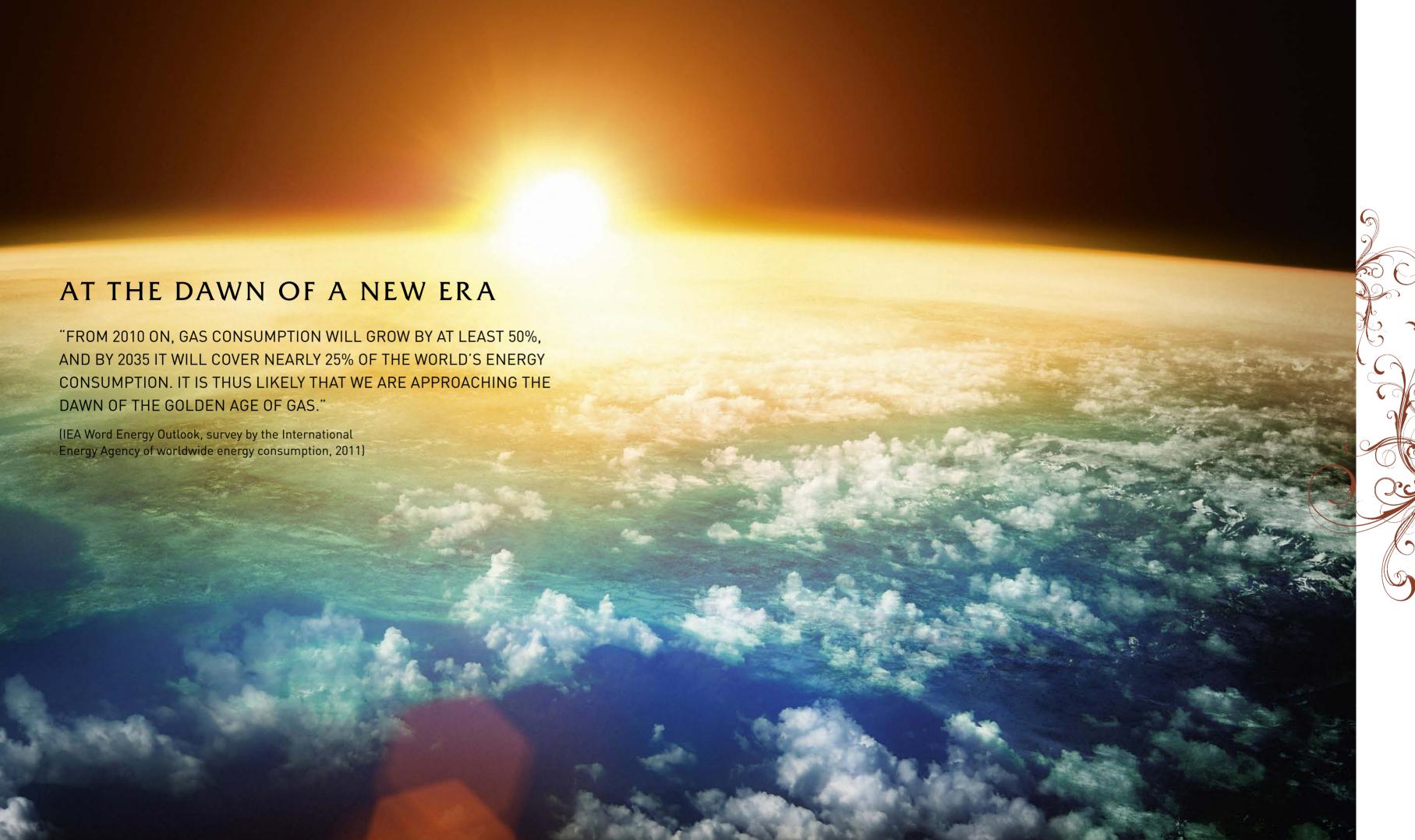












At the dawn of a new era

ENERGISING THE FUTURE

2011, the year of the nuclear plant accident in This natural material burning with a blue light Fukushima, the year of the financial crisis in and displaying wonderful physical features Greece, the year of preparation for the world has always been a special, and not only mateconference on sustainable development in Rio, rial value for us natural gas experts. It is at the was a dramatic and at the same time hopeful same time a lifetime duty, a serious technical year for the whole world, but especially regard- challenge, and a matter of professional pride to ing the future of natural gas.

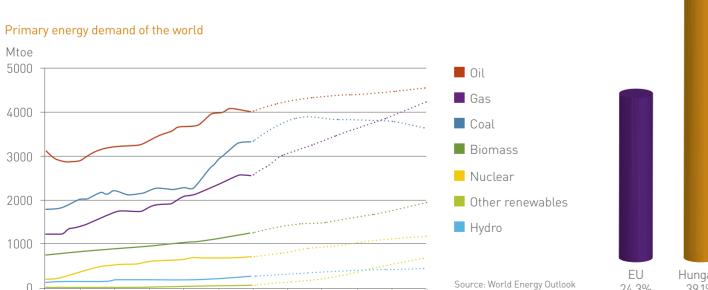
"Do we enter a golden age of natural gas?", to oil and coal. The mitigation of environmental damages going along with the climate change is possible only with suitable political and social for Hungary and the region. support. This requires preferring natural gas, vironmental standards of the branch. Serving the demand requires transmission and system vanced technologies.

provide comfort for many families, settlements, industrial and agricultural companies through In November, the International Energy Agency our partners, and to facilitate their operation published an impressive report with the title and development with the energy of natural gas. However, we also know that today's chalwhich made it obvious that global warming can lenges require even more responsibility and inbe stopped only by a radical increase in gas novation. The great attention paid to the industry consumption alongside fewer emissions due has recently confirmed the adequacy of our basic goals, i.e. to ensure more energy safety, more environmentally-friendly and efficient operation

the development of production, security and en- Join us, and learn more about the world of natural gas and FGSZ! Learn about developments through which we ensure more energy operation activities to be based on the most ad- safety, environmental-friendly and efficient

Estimated share of gas in the total primary energy demand in 2015.

Source: EU Energy trends to 2030



2030 2035

entering a golden age of gas?)





Introduction

sion in Hungary look back on a tradition of more than 70 years. The first Hungarian gas pipe was built in 1938. Several We carry out our developments by maximally innovations are associated with the name of Hungarian experts, for example the epoch-making so-called cyclic (plug) transmission technology means to Hungary and to the region. The most was used here first in the world in 1949. This important goals of our medium and long-term technology made possible the transmission of natural gas and crude oil in the same pipeline. In Hungary, the industry reflected sudden develop- of developments aimed at the above considerment first upon exploration of the domestic natural gas fields and upon appearance of natural gas-based production technologies. The 1970s national gas market. gave a new impulse, when our transmission system was connected to the former Soviet natural gas system. From the second half of the 1990s, when the Austrian state border-Győr pipeline was put into operation, bi-directional gas supply and the possibility of trading with EU countries are entirely our responsibility and task in Hungary. have become possible for Hungary and the role of Hungarian gas transmission also gained im- ian gas distribution companies, and large indusportance on a regional level.

the creation of a regulatory environment conform with EU norms. This involved first the elimination of gas industry monopolies, and then the network, its maintenance and development. corporate separation of FGSZ. Today, as a result of directive 2009/73/EC and its implementation in Hungarian law, FGSZ operates as a so-called ITO (Independent Transmission Operator) indesubsidiary companies.

Today, at the beginning of the 21st century, the pillars: FGSZ ensures energy safety, applies the clearly states that the following shall be ensured:

ur company and natural gas transmis- policy of non-discrimination and promotes transparency for its partners and the country.

> taking into account sustainability aspects in such a manner as to ensure smooth gas supply by all development strategy are capacity increase and expansion of the transit markets. The realisation ably increase the weight and role of our company, FGSZ Natural Gas Transmission Ltd. in the inter-

Our company is the only company in Hungary that holds a transmission system operation license, the operation of the high-pressure natural gas pipeline system and the coordination of the system With our pipeline system, we serve eight Hungartrial consumers. Our scope of activities includes ongoing control of the quality and volume of the Accession to the European Union required also delivered gas, the odorisation of gas, regulation of the gas pressure, protection against overpressure, safe and optimal operation of the pipeline

The sole owner of FGSZ Natural Gas Transmission Ltd. is MOL Plc. The framework of our operation is specifically set by relevant domestic and EU pendently of the vertically integrated natural gas rules, under which our highly qualified engineers industry companies, i.e. both of the parent and and associates enable the company's global competitiveness and ensure the reliable operation and self-confident development of the company.

service provision philosophy of FGSZ has three Act XL of 2008 on Natural Gas Supply (GSA)



balance of the sources of natural gas, high-quali- on Mining by maximally considering the protecty and undisturbed service to the consumers, im- tion of human life, health, natural environment plementation of the principle of energy efficiency and private property. and conservation, access to the natural gas system by applying objective, transparent and equal Beyond the above two legal provisions, the evetreatment. Besides these principles, the inter- ryday activity related to natural gas transmission ests of the consumers shall be protected, the is regulated by numerous implementing level efficient entry of those entering the competitive legislation and authority regulations (Hungarian market shall be made possible, the integration of Office of Mining and Geology, etc.). the Hungarian natural gas market into the single European gas market and the development of the Our vision of the future is determined by harmodomestic and international transmission, distribution and storage capacities, and efficient and of the present. In the course of our long-standing economic operation shall be facilitated.

exercise related activities by observing the technical safety prescriptions of Act No. XLVIII of 1993 our company.

nizing the values of our past with the challenges history of development, generations have passed on their expertise to each other. Today, this ac-We create and operate natural gas pipelines and cumulated knowledge and commitment enable us to efficiently implement the strategic goals of





Our competitive advantages

ic and development-oriented family of for Romania and Croatia. companies. Our major competitive advantage is that our Company is Hungary's only transmis- Pipeline developments of strategic importance sion system operator and transmission system coordinator. FGSZ Natural Gas Transmission Ltd. the relevant law independently of its main shareholder, MOL, and of its other affiliate companies. In Europe, FGSZ was among the first companies to receive an ITO (Independent Transmission Operator) license.

5784 km-long countrywide high-pressure natural of-the-art technology.

We dispose of 18 domestic and 2 import inlet points and of nearly 400 gas outlet points. We have 6 regional centres and 6 compressor stations. We operate a world-class dispatching centre.

Our company is a balanced and respect- We exercise transit activity currently for Serbia ed member of the MOL Group, a dynam- and Bosnia and Herzegovina, and we transfer gas

carried out in the past years and ongoing developments accommodating current demand create exercises its activity according to the provisions of a safe basis for the further growth of our company.

> Our mission is to assume the role of a regional gas hub and to ensure safe gas supply for the country in an environmental-friendly manner and at competitive prices.

Our competitive advantage is mainly based on our Today, FGSZ means nearly 800 jobs in Hungary which require great expertise and technological gas transmission system which represents state- discipline, and in 2011, we generated nearly HUF 0.5 billion for the country only in form of gains tax.

800 jobs

5784 km transmission pipeline system

130 915 000 000 Ft

net sales revenue

12 300 000 000 Ft investments

WHAT WE ARE PROUD OF:

- Best Employer Central Eastern Europe 2009/2010 (Aon Hewitt

- Environment-Centred Control System
- EFQM Excellence Model









CEO's letter

THE BEGINNING OF A NEW ERA

issuance of the Transmission System Operator Certification a new chapter opened This important change does not simply open

ith the introduction of ITO (Independ- increase operational safety and effectiveness ent Transmission Operator) and the during this period of transformation.

in the life of our company. I am pleased and a new chapter but it indicates the beginning proud to inform you about this fact, because of a new era as well. It clearly demonstrates we are among the first in Europe to obtain this that the future of FGSZ is exceptionally well important certification, namely a business li- established. The outstanding success of our cense in conformity with the new European gas company shows that we are absolutely able to market model. For the successful introduction meet the current challenges of energy safety of ITO, let me express my gratitude to all our and integration. Our successes enable us in the employees, since their competence and com- future to play a key role in the region as one mitment allowed us not only to keep but also to of the most advanced and efficient natural gas transmission companies in the European gas market. We have a good reason to hope this, since in 2011, despite the difficult economic, financial and legal environment, our EBIT reached HUF 44.083 billion, a 5% increase in our financial performance compared to the previous year.

> In addition, we were able last year to spend a sum of HUF 12.3 billion on important investments, including the completion of the Croatian-Hungarian interconnector and the necessary maintenance of the existing system. We have acquired positive experiences with the use of the electronic trading platform, created in 2010, and the Daily Natural Gas and Capacity Trading Market. We are glad to hear how this system helps our partners to be far more efficient and competitive than before. By reducing their risks, we also achieve a more predictable operating environment.

> I consider to be very important the fact that despite the present economic situation we managed to create a peaceful work environment and that the transformations due to the

ITO: AMONG THE FIRST IN EUROPE

Hungarian Energy Office for a certificate on the compliance

pean Commission – for the first time in Hungary issued a begins on 1 July our company performs domestic supplies, Central and Eastern Europe.

In the last year, FGSZ has had to face several new challenges and tasks. I wish to thank my colleagues for their arduous and responsible work during this crucial period. Without their expertise and human qualities, our recent large investments, the Ukrainian-Hungarian capacity expansion, the Romanian-Hungarian and Croatian-Hungarian

introduction of ITO and to the economic situ- interconnectors and, moreover, the sucation did not reduce the extremely high, 85% cess of the ongoing HAG capacity expancommitment of our employees. In this way sion would not have been possible. On the we won for the third time the Best Employer basis of these achievements, FGSZ wishes in Hungary Award in the category of com- to develop into a Central-European regional panies with 250-1000 employees, ranking gas hub during the period of the imminent us for the second time among the best in transformation regarding the European gas market and the interconnection of regional markets.

> DR. JÁNOS ZSUGA Chief Executive Officer



WHY USE NATURAL GAS?







Learn about our operation environment

he 100% owner of FGSZ Natural Gas pendent decision-making powers concernby the relevant national and EU law.

operation:

- Undisturbed service at a high quality stand- regulatory authorities. ard;
- Transparency and non-discrimination:
- Protection of the consumers' interests:

- Developing the national and international pacities.

OUR NEW, INDEPENDENT TRANSMIS-SION SYSTEM OPERATING ACTIVITIES

rective brought complete change into the life of FGSZ Ltd. The EU directive with the purpose of promoting market liberalization determined structuring the activities of the companies in and transparent financial processes. the energy sector.

Supplier Ltd. is MOL Plc.; the legal ing the measures and the material resources framework of our activity is defined required for the operation of the system, the infrastructural development and the maintenance tasks. Besides the finances, the strict Among these, one of the most important rules rules concerning separation are also appliis Act XL of 2008 (GSA, Gas Supply Act), which cable for the separation of the management clearly describes the following principles of our and human resources management of MOL and FGSZ, and the compliance with them is • Harmonization of the natural gas resources; supervised by both the national and the EU

At the beginning of 2010, our Company started • Energy-saving, efficient and economic operato take the necessary measures to prepare for the continuation of its activities within the framework of the new model. This had been • Helping new participants to enter the market; completed by the end of 2011. As a final meas-• Supporting the integration of EU gas markets; ure, FGSZ terminated its contracts related to the services provided by the vertically intetransmission, distribution and storage ca- grated enterprise (according to the GSA's provisions) and its member companies; liquidated its contracts related to identical safety access systems; and resolved the statuses of the real estates of which titles had been shared earlier. The issue and adoption of the 2009/73/EC Di- As the last one of the previously outsourced activities, in September 2011 we took back the accounting activity, which is now completely done by our own employees, thus continuing the new European framework for takeover, our compliance with the highest and strictest storage and distribution of natural gas by re- quality expectations set against the regulated

As a result, our Company has been operating In accordance with the legal provisions, FGSZ with an autonomous quality management and is operating in the ITO model, i.e. as an in- a regulation, decision-making, IT and business dependent transmission system operator. organizing system since 2011, and it performs Accordingly, FGSZ Ltd. will have fully inde- all of its activities necessary for performing its tasks at a high standard, exclusively by its own and its executive orders related to the operation employees.

of the cooperative natural gas system.

OUR BUSINESS AND COMMERCIAL CODE In accordance with the legal provisions, and to Our Business and Commercial Code (BCC) support the formulation of the BCC and to comincludes the minimal content elements of the ment it, the transmission system coordinator commercial, settlement, measurement and operates an industry workgroup, the so called data exchange agreements as well as the de- Code Committee (CC) and acts as its chairman. tailed rules of system access and the daily bal- The circles of similar types of license holders ancing. We continuously update them in accord- (distributors, traders, storages, producers, ance with the provisions of the rules of the GSA etc.) take part in the work of the CC through their elected representatives.

> BCC is an absolutely necessary regulation system for the cooperative natural gas system. Our Company pays special attention to the opera-

> due to changes of the law and on the basis of the resolutions of the Hungarian Energy Office. The compulsory annual audit to be finished by October 2012 and the most recent experiences on the market's operation will also contribute to the actual amendment of the BCC.



OUR QUALITY MANAGEMENT CULTURE

We have been operating a Quality Management System corresponding to the ISO 9001 standard since 1997. The certificate is signed by SGS, which is widely recognized in the international oil and gas sector. The operation of the quality assurance system is audited by SGS Hungária Ltd. every six months.





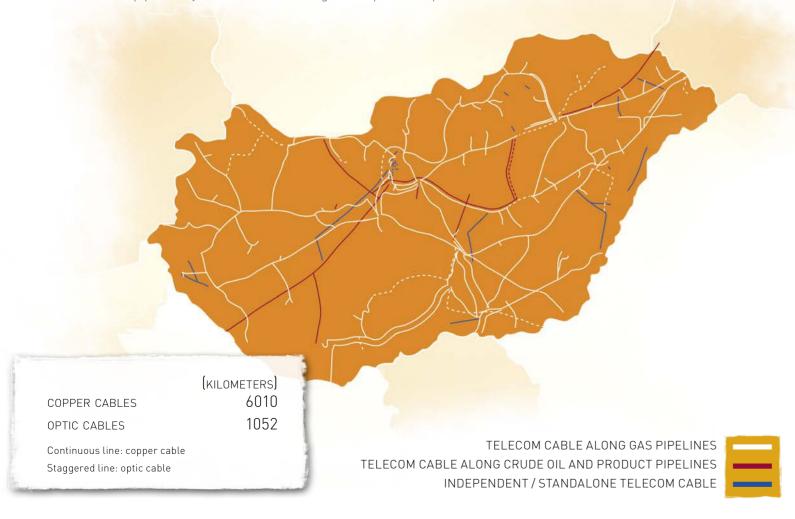
Our infrastructure and performance in 2011

here we operate the entire system, while the between 100-1400 mm with a pressure of 40-75 operative tasks are performed first of all by our bar. six regional natural gas transmission plants at Gellénháza, Hajdúszoboszló, Kápolnásnyék, We provide for the takeover and qualitative Kecskemét, Miskolc and Vecsés.

transmission pipeline system is 5784 km long, 2 import inlet points.

he head office of the company - of which the length of the transit transmission equipped with state-of-the-art tech- direction is 370 km. The average age of the pipenology - is located in Siófok. From lines is 25 years, and their typical diameter is

and quantitative measuring of the natural gas stemming from domestic production and un-Our countrywide high-pressure natural gas derground storage facilities at 18 domestic and





magyaróvár, Nemesbikk and Városföld each through the transfer facility stations. The most compressor station is responsible for pressure important task of the nearly 400 exit points is to increase, and for the transmission of natural guarantee ongoing and first of all secure transgas of an adequate quality and pressure.

In the area of natural gas transmission and we provide for the measuring of the volume of storage one of the greatest challenges has the natural gas at every inlet and outlet point, been seasonal fluctuation in consumption from and we prudently check also the quality of the year to year. We meet considerably higher de- natural gas. mands in winter with the help of underground gas storage facilities, to which our natural gas In the interest of the maximal security of transtransmission pipeline network is connected at mission and of a rapid information flow we also five points.

At Báta, Beregdaróc, Hajdúszoboszló, Moson- properly odoured natural gas to our clients mission to the connecting system operators and direct large industrial consumers. Therefore,

operate an own telecommunications system. This system enables us to ensure the promi-The distribution and transmission of natural gas nently available telemonitoring of the transtowards the transfer points takes place at the mission system and its control, and to operate junctions of the pipeline network. We transmit our administration systems and gas market

OUR PERFORMANCE AND CAPACITY IN 2011

TOTAL PERFORMANCE IN 2011

Total quantity for domestic purposes	
together with the withdrawn quantity	11.06 billion
Withdrawal from this	3.26 billion
Transit and export	2.76 billion
Imported quantities at Beregszász	
from domestic takeovers	3.61 billion
On the HAG pipeline	4.41 billion
From domestic production	2.29 billion

CAPACITY DATA

(at 15°C

Ukrainian/Hungarian interconnector

(Testvériség, Összefogás)

Inlet point	(cubic meters)
Annual non-interruptible capacity	20.5 billion
Daily non-interruptible capacity	56.3 million
Annual interruptible capacity	5.5 billion
Daily interruptible capacity	15.0 million

Austrian/Hungarian interconnector (from the HAG pipeline)

Inlet point	(cubic meters)
Annual non-interruptible capacity	4.4 billion
Daily non-interruptible capacity	12.1 million
Annual interruptible capacity	0.8 billion
Daily interruptible capacity	2.3 million

Hungarian/Serbian interconnector

Exit point	(cubic meters)
Annual non-interruptible capacity	4.8 billion
Daily non-interruptible capacity	13.2 million

Hungarian/Romanian interconnector

Annual non-interruptible capacity

Daily non-interruptible capacity

Hullyarian/Komamaminter Comiector	
Exit point	(cubic meters)
Annual non-interruptible capacity	1.7 billion
Daily non-interruptible capacity	4.8 million
Hungarian/Croatian interconnector	
Exit/inlet point	(cubic meters)

Domestic production

12 inlet points	
Annual non-interruptible capacity	2.5 billion
Daily non-interruptible capacity	10.4 million

Capacity data for commercial purpose underground gas storage facilities

5 inlet points	
Annual non-interruptible capacity	5.0 billion
Daily peak capacity	59.0 million
Thereof interruptible	6.5 million

Capacity data for strategic purpose underground gas storage facilities

1 inlet point	(cubic meters)
Annual non-interruptible capacity	1.2 billion
Daily peak capacity	20.0 million

NATURAL GAS TRANSMISSION SYSTEM'S DAILY INLET PEAK CAPACITY

	(cubic meters)
Total	174.3 million
There of interruptible	23.8 million
Imported	74.4 million
There of interruptible	17.3 million
Transit	11.3 million
Storage capacity for commercial purposes	59.0 million
There of interruptible	6.5 million
Storage for strategic purposes	20.0 million
Production	10.4 million

TOTAL IMPORT 42.5%

.p. storage 11.4%

ansit 6.4%

OOMESTIC PRODUCTION 6%

RELATIVE PROPORTIONS OF THE DAILY PEAK CAPACITIES

C.P. = COMMERCIAL PURPOSE S.P. = STRATEGIC PURPOSE

6.5 billion

19.2 million







to the gas pipes.

OUR STRATEGIC GOALS

FGSZ always looks forward to the future, and so it regards maximal plant and supply security In the recent past we have also completed the market.

applications related to our licensee activity. The Recently, we built 462 km of pipes, 210 km of 7062 km long cable network, 15% of which is which are close to the Ukrainian-Hungarian represented by optical cables, runs mainly next border, as a result of which the possibility of inlet of import gas has been considerably increased - by 25%. This also positively influences our strategic natural gas storage possibilities.

and gas market stability aspects as dominant Városföld-Slobodnica investment, where we factors of system development. However, as the also added several hundred kilometres, of which consequences of the economic crisis are not yet 205 km is in Hungary, while the Croatian section clear for the industry, we develop our services built by Plinacro is 80 km-long. By mid-2010, we and infrastructure with a view to preparing for also completed the 47 km-long Hungarian secevery eventuality. Hence, we can preserve our tion of the Arad-Szeged pipe-connection in costability and scope of action even if the oil-in- operation with our Romanian partner, Transgaz dexed long-term contracts that determine the S.A. Today only we transmit energy through the market today remain in force, and even if we connections crossing the Hungarian-Romanian have to hold our position in a more flexible gas and Hungarian-Croatian borders, but in the future we expect bi-directional transmission.

+25% import natural gas inlet option

462 km new natural gas pipeline

In line with the gas market efforts of the Eu- decade, we plan comprehensive infrastructure the industry actors, and we attempt to ensure the other hand. the basic conditions of a transparent and fair competition-based gas market operation for The goal of FGSZ is that Hungary be connected Hungary.

ket should come into existence. In the coming Hungary's security of supply.

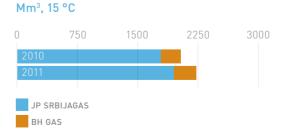
ropean Union and of Hungary today, we lay the development projects which concern both Hungreatest stress on strengthening the Western garian and international markets, and which direction, but as a responsible market actor aim to facilitate the coming into existence of the we are also prepared for an eventual Eastern liquid gas market on the one hand, and to make turn. Our strategy is obvious: in our decisions it possible for Hungarian consumers to always we consider the interests of Hungary and of use the cheapest gas source of the region on

to every neighbouring country, becoming an indispensable key actor in the surrounding re-FGSZ's interest is that an efficient gas mar- gion and hence also considerably improving

OUR TRANSIT PARTNERS

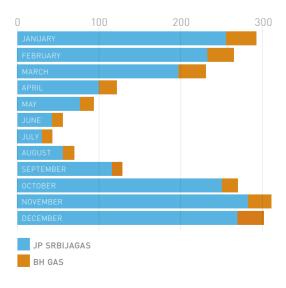
JP SRBIJAGAS (Serbia) ENERGOINVEST d.d. (Bosnia-Herzegovina) BH-GAS d.o.o. (Bosnia-Herzegovina)

TRANSIT DELIVERY 2010-2011



TRANSIT DELIVERY 2011

Mm³, 15 °C



Until then every small step may be important The second phase of the strategic investment which improves the security of supply. For example, as a result of the change in the legal environment, connection to the cooperating natural gas transmission system will soon become possible for new biogas producers appearing on the Hungarian natural gas market, so in the near future the Hungarian natural gas system may be expanded by numerous smaller domestic inlet points.

near future, together with our investment plans specified in our long term strategy make it posperipheral gas supplier, and to become a regional gas distribution centre in the coming decade.

Connection of the gas markets is a national and has an inspiring impact also on the market actors. FGSZ thinks that the creation of real gasbe realised, and how they will be realised. to-gas competition, gas price reduction as result of the above, and the possibility of creation of a liquid gas stock exchange supported by the whole industry are changes for which the country, the region, and those who are concerned should fight together.

In line with the interests of the MOL Group and the already created and currently planned LNG with the efforts of the European Union, our terminals that are on the way to the countries of Company makes all efforts to further strength-

EUROPEAN DIMENSIONS

We can achieve more favourable gas prices and Transmission System) that is prominently supreduce energy safety risks mostly by applying market instruments, by creating real gas com- cally related to this. The cooperation, which competition, and by increasing the volume of transit menced in 2007, would create mutually beneficial

all regional sources available to Hungary. This gion, to develop regional infrastructure, and to infrastructure is not entirely available yet.

planned for 2011-2020 includes the North-West developments. Connected to the already created capacities, together with the creation of Hungarian-Slovak and Hungarian-Slovenian interconnectors and with the expansion of the existing Western import capacities, this will represent a standardized and from every direction penetrable natural gas transmission system.

It is our goal that Hungary be connected to We think that prudent planning now and in the every neighbouring country also from the inlet and outlet aspect, and that the basic principle of bi-directionalism should be enforced also in sible for Hungary to break out from its role of its border crossing capacities according to EUdirectives.

The future of Europe, Hungary in it and of FGSZ will considerably depend on which of the competing ideas, i.e. the North-South Gas corridor, at the same time pan-European interest, but it Nabucco West, the Southern Stream or the SEEP project will be realised, when they will

The goal of the North-South gas corridor is to increase the security of supply, and the creation of a single, transparent gas market in the Central and South-East- European region. This plan established connection between the East-West transmission routes by making available the region. This project of strategic importance en its position in gas transmission. Our plans is not only of key importance for FGSZ, but it is and investments naturally reflect this intention. also included among the strategic priorities of the European Union in the domain of energy. The initiative of FGSZ, namely NETS (New European ported b the European Commission, is organitransmissions and transfers through Hungary. connections between the gas transmission companies of the Central-Eastern European region. To achieve our goals, we have to make possibly Its goal is to increase supply security in the recreate an efficient regional gas market.



The Nabucco gas pipe, which is supported by the European Union and by the United States. would connect the eastern border of Turkey with Austria, would lead among others through Hungary on an almost 3900 km-long section, and would have a capacity of 31 billion cubic metres. If this were to be realised, it would result in a considerable source diversification in the Central and South-East European region, which would also serve the interests of Hungarian gas market actors. A shorter version of the Nabucco natural gas pipeline, the so-called Nabucco West, would transmit natural gas to the European markets, in partnership with the Turkish natural gas company together with the planned Turkish Trans-Anatolian gas pipeline (Tanap), from the Bulgarian-Turkish border to the Austrian border. The share of MOL in Nabucco Gas Pipeline International GmbH was taken over by our company in 2011. As a result of the above FGSZ is a supporting and active actor in the decision, preparation and decision-taking processes related to the Nabucco project.

SEEP (South East Europe Pipeline) is a pipeline project supported by British Petrol (BP), a member in the Shah Deniz consortium, which would transmit Central-Asian natural gas from the Turkish-Bulgarian border by using the available gas infrastructures and by expanding them to the Central-European markets. Based on the provisions of the gas act, FGSZ is obliged to examine every possibility that would increase the security of supply to Hungary's consumers and could also serve the development of the Hungarian market. By complying with these provisions we also examine the aspects of the technical and economic feasibility of this project.

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How shall we preserve our environment?

SUSTAINABLE DEVELOPMENT STEP BY STEP

natural treasure called natural gas. of our harmful materials and waste. And each day we face how vulnerable the Earth is. We know well that our natu- We assess the environmental effects of our ral resources are plentiful, yet not infinite. We must use the gifts of nature smartly, without exploiting them. We observe this principle with due diligence and awareness when performing sultation with environment protection agencies our tasks.

COOPERATION AND HARMONY

Our vision is built upon the harmony between nature and society. Sustainable development and security of energy supplies are equal core the green areas and replant a multiple number values for us, which we harmonize with our business interests during our decision-making bricating oil is done on the basis of the results process. We find that a provider with a corporate culture of the 21st century could not otherwise sary lubricating oil consumption. We have manfunction successfully in the long term.

We will do our best to draw as little as possible on our natural resources. Today we do not only settle for avoiding unnecessary damage but also work proactively to help the preservation and regeneration of our environment's natural values.

PROACTIVE RESPONSIBILITY

In our health care, safety and environmental The natural gas odorization procedure has unprotection strategies, we place our emphasis on precaution, responsible thinking and effective no dangerous materials used for odourization resource management as well as on keeping the environment clean and on the reduction of greenhouse gas emissions.

Each year we take important steps to promote the regeneration of the ground and water areas

ach day we work with a special, we use, as well as the reduction of the amount

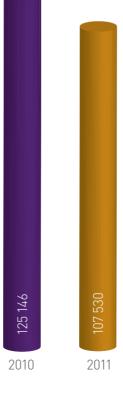
activities on the natural habitats with careful analytical work. We protect the wildlife with environmental conservation operations in conand handlers. During the development of our pipelines, we use the most modern technologies to reshape the landscape with the least damage possible and to respect the vulnerability of nature. Upon finishing with the work, we restore of the trees we have cut. The change of the luof strict oil-diagnostics, thus avoiding unnecesaged to reduce the emission of harmful materials using optimized boilers and gas turbines.

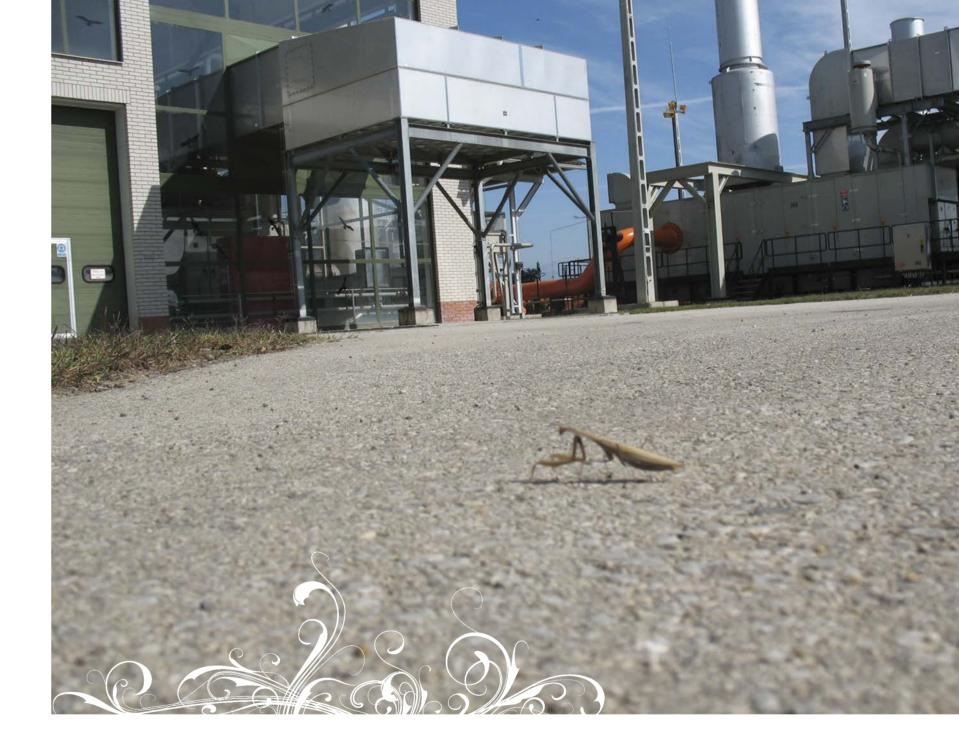
IMPROVED SAFETY

No gas spillage has occurred in FGSZ's network in the year 2011. We have increased the safety of our installations, significantly reducing the chances of damages caused by foreign tampering.

dergone a general modernization, so that today may go into the ground, not even following an eventual technical failure. Environmental protection safety aspects have gained a special role during the transformation of the odorization systems at the HAG-mains located near the Austrian-Hungarian border.

FGSZ constantly reduces the rate of harmful material emissions





Thanks to our struggle for environmental protection, our activities harm neither the geological base nor the quality of ground and surface an extinguishing medium, we have decided in waters, since the storage and transportation of favour of the more environmentally-friendly accordance with the existing legislation.

a modern fire-protection system for our in- erations. stallations that need special protection. We have established automated fire-extinguishing

equipment next to our process control and information technology equipment. In choosing dangerous materials and products are in strict one - in spite of its higher implementation costs. We have improved the fire-safety of our plan storerooms, warehouses and main-In 2011, an important goal for us was to build tenance workshops also with similar consid-

COOPERATION WITH THOSE CONCERNED

FGSZ Ltd. agrees with the social expectation of preserving natural treasures, therefore we pay Romania and Croatia. extra attention that the construction of the gas pipelines, as well as the operations connected NOISE PROTECTION to it are performed in cooperation with our most prepared engineers and independent environ- working environment is important for our commental protection specialists.

wildlife in the areas concerned and on the extensive rehabilitation of the landscape and the environment. To eliminate contamination, we apply environment-friendly technologies, and communities, governments and civil organizaconstruction of our gas pipelines.

Our company always strives to build our lines with the least interference and within the short- WASTE MANAGEMENT est time possible.

tal protection. Representatives of FGSZ attend public hearings organized by the environmental protection agencies. Moreover, we are ready to perform discussions with interest representatives and local residents on the basis of any requests about environmental protection, because for our company, these opinions are important and we take them into consideration.

the handlers of environmental protection areas and take their recommendations into considerarea before each investment. During the wildlife's sensitive periods, we suspend the works. In specially protected areas, we use horizontal drilling technologies instead of the traditional trench method to construct our pipelines. We and we also provide possibilities to rescue any potentially harmed organisms. We have used the temporary storage and the risks.

these methods during our last gas pipeline investments, too, as we connected Hungary with

The relaxation of the people living near our pany. However, the equipment necessary for the uninterrupted supply of gas is found in residen-We put great emphasis on the protection of the tial areas. Within the framework of our noise protection program, we measure the noise emission of our installations, we evaluate the noise impact and in case of any problems, we look for the best solution for reducing the noise during our investments we cooperate with local level with the help of specialists. On our noise map, there are over 40 installations present. tions, taking their needs into account during the

Every new installation of which noise emission exceeds 85 dB is presently equipped with passive noise protection.



A voluntary undertaking of our company is the protection and care of the environment in the Besides, we acknowledge and support the work area of our facilities and the separate collection of civil organizations dealing with environmen- of waste. In the frame of this, we continue to clean the surroundings of our gas transfer facilities from the ever growing outer (communal and industrial) illegal communal waste and debris. We keep focusing on recyclable materials. We decrease the quantity of the dangerous waste by optimizing the use of hazardous materials and products. The traceability of the waste is important to our company as well as the salvage and disposal based on legal provisions. There-We have established a good relationship with fore, we expect from our waste recipients the legal conformity and the adaptation of quality assurance and environmental protection sysation; we assess the natural values of the given tems. Upon selecting our waste management partners, we consider the principle of proximity i.e. the waste should travel the shortest possible route from the place of origin to the receiver thus minimizing our ecological footprint. The transportation of waste is ordered directly from the monitor the affected area's wildlife constantly place of origin. This procedure decreases the transportation time, the extra costs related to









THE ATMOSPHERE OF LIFE

specified by the European Parliament and the the passive insulation of our buildings, we have European Council on the commercial system provided our installations with heating, warm of greenhouse gas emission units. Due to the water supply, lighting and air conditioning with seasonal changes of natural gas consumption, low energy-consuming building-machinery the compliance with the directives proves to be equipment. an especially big challenge to our specialists, but despite that, FGSZ has maximally complied Our company believes that besides the reducwith the directives. Furthermore, with the opti-tion of the industrial amount of energy conmal operation of the gas compressors, we have sumption, our workers shall intensify their even managed to reduce the amount of natural personal responsibility in their everyday life. gas needed for the operation.

During the reconstruction of our offices, work- employees to use environmental-friendly veshops and other installations, we have given hicles.

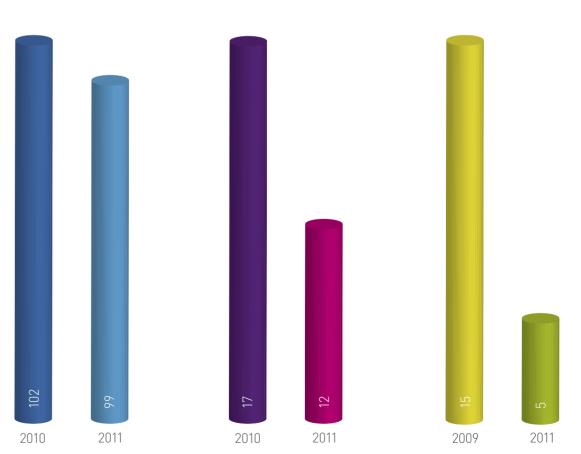
extra consideration to the technologies reduc-Our company follows the 2003/87/EC directives ing operational energy consumption. Besides

> Recently we have set up guarded bicycle racks next to our office buildings, thus inspiring our

FGSZ constantly reduces the rate of harmful material emissions NO_(t)

FGSZ constantly reduces the rate of harmful material emissions CO (t)

FGSZ constantly reduces the rate of harmful material emissions SO₂ (t)







Our Human resources and corporate social responsibility

FACES OF FGSZ

public interests are taken into consideration, en- ing possible risks. vironment resources are protected, and we highly appreciate our employees, who are the carriers
The selection of FGSZ employees and the manof our values.

THE FACE OF KNOWLEDGE

Working with FGSZ is not a daily routine. The sucment and selection to motivation. It is due to this cess of a company like this depends more than usual on the preparedness, experience and commitment of the employees. During our history of fessionals work for our company with exemplary more decades, the company's social network was vocation and motivation. one of its main values. We are therefore striving to honour them in several ways.

source management system. Today this system is education.

ur geographic position and the quality ensuring very fast reaction, and with several years and culture of our services can make of experience it makes the performance of nearly us a significant natural gas transmitter 800 employees of FGSZ planned, transparent and of Europe. We have the opportunity to be the main evaluable in a verified way. The system takes into distributer in the region. At the same time we are consideration internal and external expectations continuously working to create long term commuand makes everything manageable from legislanity values: in case of infrastructure development tive changes to reorganization and also minimiz-

> agement of their performance and knowledge is a multi-level, sequential process. The protocol of this process covers every detail from recruitwell functioning system that not only the best and most prepared but also the most up-to-date pro-

The employee community of FGSZ is characterized by its high qualification value: 50% of our In the past years it was an important task to denearly 800 staff have graduated in higher educavelop a company-specific integrated human re- tion institutions and 87% have finished secondary

EDUCATION AND NUMBER OF DIPLOMAS OF FGSZ LTD. STAFF





THE BEST EMPLOYER

such as natural gas transportation with a complex system operation requiring great









and acquiring new abilities is a basic requirement at a company and in a sector with such a dynamic career. growth. Therefore, training opportunities for the employees are explored and offered permanently. FGSZ Ltd. was the best employer in Hungary and

THE FACE OF APPRECIATION

The basis for our success is the sense of vocation and commitment of our colleagues in the most opinion formed the basis of the research. The

Keeping up to date with professional knowledge strained situations. Therefore, our employees are ensured a well-planned future and a designable

> in Central and Eastern Europe in the past three years according to the research carried out by Világgazdaság together with Aon Hewitt. Staff

participation of the employees in the research launch of the FGSZ Junior Natural Gas Academy. was over 70% and the company commitment and In 2011 hundreds of senior elementary school stusatisfaction rate was 85% in all three years. This dents have applied to the creative knowledge guiz well exceeds the Hungarian average of 53%.

This is the result of a trust that makes us proud. A good reputation, relations with universities, Thanks to this trust current and future employees professional development opportunities, and the and partners maintain our company among the compensation system appreciating work have most reliable companies where people can count made FGSZ one of the most attractive player on on each other and the whole country can rely on the regional labor market today. our employees every minute of the day.

FACES OF THE FUTURE

We are well aware that the future is in the hand of cult. Therefore it is very important for us to create the new generation. Therefore FGSZ gives every a working environment based on common values help to children and young people to get familiar to ensure straight communication within the comwith the world of natural gas transportation, in pany and proper working conditions. order to find this profession attractive and after growing up the best of them be able to join us.

of FGSZ through dissemination of information tion. In every year on St. Barbara's day a tradiabout the company. Supporting young talents of tional event is organized for retired professionals this profession has always been among the com- where they are able to share their experiences pany's strengths. Competitions, sponsoring and with younger colleagues and where they can still specific programs involve them into the life of the be part of the community they have been in during company and help them to integrate and widen their whole active life. their knowledge.

familiar with the operations of FGSZ assisted by exhibition. a subject specialist. Students in higher education can also have the support of our experts in case
The outstanding archaeological traveling exhibithey are preparing a thesis about the gas industry. When awarding the contribution to vocational running in 2011. This exhibition was arranged training, those schools are supported financially that are among the best in training professionals. the works of the development of import capacity

Nevertheless the members of the youngest generation are also important for us, leading to the "Looking for a genius!".

Recognizing, selecting and motivating talents is not an easy job. Retaining them is yet more diffi-

FACES OF HERITAGE

Paying regard to the great history of our company We are trying to involve young talents into the life we should not forget senior colleagues and tradi-

Our past is an important part of the history of the To support innovation and in order to receive a Hungarian industry. In 2011 an old plan was realwide range of professional knowledge, FGSZ has ized when an exhibition was inaugurated which extensive relationships with specialized secondary traveled around the country to present the history and higher education institutions. We participate of FGSZ and domestic natural gas transmission. in education through cooperation agreements. Those who are interested can obtain first-hand Students have the opportunity to participate in information about the operation and history of summer internship programs where they can get the company at the spectacular and successful

> tion "Pipe archeology", started in 2010, was kept from the archaeological artifacts found during with the help of museologists.

FACES OF CARE

FGSZ lays great emphasis on the preservation and The main activities of FGSZ Ltd. are cooperation health programs are also promoted.

Employees are supplied with consultations and and vitality of the staff FGSZ regularly organizes in 2011 in Siófok. sport and outdoor programs.

selection criteria. Beside proper protection, the educational institutions. new clothing is comfortable to wear with the new corporate identity visuals also representing our corporate values.

CORPORATE SOCIAL RESPONSIBILITY

improvement of employee health. This is an im- and delivering values. These are also the frameportant part of the health protection, security and work for the corporate social responsibility acenvironmental protection (EBK) strategy. Beside tivities of the company. It is always an honor and obligatory screening examinations, preventive we are glad if we are able to support in saving and preserving values that are increasing social values beyond the specialty of FGSZ.

FGSZ is striving to maintain a good relationship During the recent renewal of company image the with the settlements affected by the operation of tendering of occupational safety and health sup- the company. In 2011 as well as in earlier years ply services also became due. The labor unions FGSZ has supported social, cultural and sport were also involved in the tendering process. Pro- programs of these settlements and has given tection ability and comfort of use were the main great attention towards supporting the work of









Balance, success, stability

OUR FINANCIAL AND OPERATIVE PERFORMANCE

that we are able to continue to grow in and efficient operation. financial and technological terms.

the value of our company on the one hand, and by 11.5%. on the other hand decreased our profit after tax owing to the unrealised exchange rate loss on LARGE INVESTMENTS, GREAT RESULTS the FX-based loan taken out among others for In 2011, FGSZ Ltd. spent HUF 12.3 billion on this project.

mance – which was due to the dual price system system.

or FGSZ, success means not only out- laid down in the legal provision of 3 December standing business results, but also 2010 - was balanced by our value-increasing

It is a statutory liability of our company to In 2011, FGSZ Ltd. realised outstanding EBIT maintain the balance between gas sources worth HUF 44.1 billion, which exceeded our fi- and the gas consumption, which we ensure by nancial performance recorded in the past year applying a balancing gas sale and purchase by HUF 2.1 billion. Our profit after tax amounted practice. We cannot make profit on this operato HUF 23.2 billion, which was less than our retion. There was a considerable (nearly 23%) sult recorded in the previous year. This is mainly decrease in the turnover of the balancing gas due to our investment in establishing an interna- in 2011 compared to 2010. Apart from this item, tional connection with Croatia, which increased our revenues from gas transmission increased

investments, which consisted of the completion of the international connection established The unfavourable impact of the decrease in the with Croatia to implement the strategy of the average rate of return on our financial perfor- Company, and of reconstruction of the existing

23.2 billion HUF profit after taxation

44.1 billion HUF EBIT

11.5 % increase in natural gas transmission sales revenues

OUR MANAGEMENT ENVIRONMENT IS STABLE

Stability and calculability are of key importance for business success. In 2011, FGSZ was active **DEVELOPMENT CONNECTS** in such regulatory environment and in the existence of demand.

Hungary, but it remained balanced and stable. operation in the future. A reason for this stagnation is partly consumer partly the saturation of the gas market which cannot grow under the present structures.

ity plant capacities. FGSZ supports such pro- resources to Western Europe through Hungary.

cesses by continuously developing the available infrastructure.

FGSZ Ltd. lays great stress on the development of successful market strategies favourable to every cooperating party. In the interest of the However, increase in consumption stopped in above we realised and plan multidirectional co-

saving owing to higher domestic gas prices, and The key to the expansion of the regional market may be in the economic development of the Balkan region, and its connection to the integrated European gas delivery system, which has been re-However, the further liberalisation of the gas alised already partly, while strategically, the creamarket may lead to structural change and mar- tion of the East-West and North-South transit corket expansion, and to growth in consumption ridor means exploitable market opportunities. In already in the short term. In the medium term, the interest of the above we purchased a share in we can expect growth from further economic Nabucco Gas Pipeline International GmbH, which growth and from building gas-fired electric- aims at connecting the Near- and Middle-East gas



12.3 billion HUF investments

46.67% EBITDA

Slovenia as well.

EFFICIENCY AND BUSINESS RESULT

Despite legal provisions in 2011 which reduced THE PLEDGE OF SUCCESS our revenue generating options and affected our The operative cash flow of our company is posicost reduction and efficiency increasing meas-

We gained our net revenues from the transmis- other cash flow elements. sion of 18.8 billion cubic metre gas, and from the gas turnover that is related to the maintenance Our indicator, acknowledged in regulation (i.e. of the system balance.

proved to be considerable. This can be explained by the difference between the depreciation rate the tax law

steps in line with the expectations of the owner alised with our other activities.

According to our strategic goals, we com- in the interest of the attainment of our regional menced active market development in this re- strategic goals. With regard to our economic gion. As a result of the above we connected our performance in 2012 we forecast that we will national gas transmission system with Croatia be able to maintain the level of our 2011 anand Romania, and we commenced progressive unual business indicators. We wish to balance negotiations on establishing connection with the eventual negative domestic processes of the regulatory and economic environment by increasing the internal efficiency.

tive, and its volume is also rather considerable. ures, we closed a profitable year due to other With this safe financial background we can sucactivities, the results of which considerably in- cessfully carry out our investment plans, repay creased revenue from our regulated activities. the principal from the parent company loan and the related interest, and provide coverage for

our 46.67% EBITDA rate before interest-payment, tax-payment and depreciation), indicates The impact of the tax base correction items our business successfulness in 2011.

The value of the ROACE calculated over the 2011 of the pipeline according to the accountancy and annual business result is 13.97%. An even more important indicator than the asset-proportional return before tax acknowledged for domestic In the future, we wish to take important further delivery is due to more favourable returns re-

DATA IN ACCORDANCE WITH THE HUNGARIAN ACCOUNTING **STANDARDS**

	2010 (billion HUF)	2011 (billion HUF)	2010/2011 (%)
Net sales revenues	131.715	130.915	99.4
Operating profit	41.986	44.083	105.0
Profit after taxation	25.315	23.201	91.6

KEY FINANCIAL STATEMENTS

Assets	2010 (million HUF)	2011 (million HUF)	2011/2010 (%)
Projects and investments	344,359	343,573	99.8
Intangible assets	3,635	3,811	104.8
Tangible assets	340,719	334,947	98.3
Financial investments	5	4,815	96,300.0
Current assets	26,866	19,298	71.8
Inventories	2,551	3,384	132.7
Claims	17,285	15,009	86.8
Securities	0	0	-
Cash and cash equivalents	7,030	905	12.9
Accrued and deferred assets	713	161	22.6
Total assets	371,938	363,032	97.6

Liabilities	2010 (million HUF)	2011 (million HUF)	2011/2010 (%)
Equity	115,862	116,036	100.2
Share capital	18,823	18,823	-
Retained capital	64,766	64,766	-
Profit or loss for the year	1,315	201	15.3
Provisions	3,204	3,551	110.8
Liabilities	242,615	224,448	92.5
Deferred liabilities	0	0	-
Long-term liabilities	189,556	182,665	96.4
Short-term liabilities	53,059	41,783	78.7
Thereof short-term liabilities to affiliated companies	25,723	26,574	103.3
Accrued and deferred liabilities	10,257	18,997	185.2
Total liabilities	371,938	363,032	97.6

ISO CERTIFICATE

SCS

Certificate HU97/10106

The management system of

FGSZ Földgázszállító Zrt.

H - 8600 Siófok, Tanácsház u. 5. H - 2475 Kápolnásnyék, Pf. 2. H - 8981 Gellénháza, Pf. 5.

H - 4201 Hajdúszoboszló, Pf. 30. H - 2220 Vecsés, Pf. 2.

H - 6001 Kecskemét, Pf. 61. H - 3501 Miskolc, Pf. 200.

has been assessed and certified as meeting the requirements of

ISO 9001:2008

For the following activities

Transportation of natural gas. System management.

Further clarifications regarding the scope of this certificate and the applicability of ISO 9001:2008 requirements may be obtained by consulting the organisation

This certificate is valid from 25 June 2012 until 24 June 2015 and remains valid subject to satisfactory surveillance audits.

Re certification audit due before 14 June 2015 Issue 11. Certified since 25 June 1997

Authorised by



SGS United Kingdom Ltd Systems & Services Certification Rossmore Business Park Ellesmere Port Cheshire CH65 3EN UK t +44 (0)151 350-6666 f +44 (0)151 350-6600 www.sgs.com







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Profit and loss statement	2010 (million HUF)	2011 (million HUF)	2011/2010 (%)
Net domestic sales revenues	113,744	109,796	96.5
Net export sales revenues	17,971	21,119	117.5
Net sales revenues	131,715	130,915	99.4
Own performance capitalized	216	206	95.4
Other incomes	1,348	2,404	178.3
Material costs	64,745	55,019	85.0
Personnel expenditure	6,812	7,467	109.6
Depreciation	15,643	17,017	108.8
Other operating costs	4,093	9,939	242.8
Operating profit	41,986	44,083	105.0
Income from financial transactions	1,478	811	54.9
Financial transaction expenditure	16,346	20,307	124.2
Thereof: interests and interest-type costs payable to affiliated companies	12,940	12,327	95.3
Financial transaction profit	-14,868	-19,496	131.1
Ordinary business activity profit	27,118	24,587	90.7
Extraordinary profit	189	-977	-516.9
Profit before taxation	27,307	23,610	86.5
Tax payable	1,992	409	20.5
Profit after taxation	25,315	23,201	91.6
Approved dividend, profit sharing	24,000	23,000	95.8
Profit or loss for the year	1,315	201	15.3

Cash flow	2010 (million HUF)	2011 (million HUF)	2011/2010 (%)
Profit before taxation	27,307	23,610	86.5
Operating cash-flow	37,631	47,675	126.7
Invested cash flow	-60,479	-9,770	16.2
Financing cash flow	22,304	-44,030	-197.4
Change in cash and cash equivalents	-544	-6,125	1,125.9

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FGSZ LTD. ANNUAL REPORT 2011 65

INDEPENDENT AUDITOR'S REPORT



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This is a translation of the Hungarian Report

Independent Auditors' Report

To the Shareholder of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság

Report on financial statements

1.) We have audited the accompanying 2011 annual financial statements of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság ("the Company"), which comprise the balance sheet as at 31 December 2011 - showing a balance sheet total of HUF 363,032 million and a profit for the year of HUF 201 million -, the related profit and loss account for the year then ended and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

2.) Management is responsible for the preparation and presentation of financial statements that give a true and fair view in accordance with the Hungarian Accounting Law and generally accepted accounting principles in Hungary, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

- 3.) Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Hungarian National Auditing Standards and with applicable laws and regulations in Hungary. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 4.) An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
- 5.) We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

6.) We have audited the elements of and disclosures in the annual financial statements, along with underlying records and supporting documentation, of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság in accordance with Hungarian National Auditing Standards and have gained sufficient and appropriate evidence that the annual financial statements have been prepared in accordance with the Hungarian Accounting Law and with generally accepted accounting principles in Hungary. In our opinion the annual financial statements give a true and fair view of the equity and financial position of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság as at 31 December 2011 and of the results of its operations for the year then ended.

Other reporting requirement - The business report

7.) We have reviewed the business report of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság for 2011. Management is responsible for the preparation of the business report in accordance with the Hungarian Accounting Law and generally accepted accounting principles in Hungary. Our responsibility is to assess whether the business report is consistent with the financial statements for the same financial year. Our work regarding the business report has been restricted to assessing whether the business report is consistent with the financial statements and did not include reviewing other information originated from non-audited financial records. In our opinion, the business report of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság for 2011 corresponds to the disclosures in the 2011 financial statements of FGSZ Földgázszállító Zártkörűen Működő Részvénytársaság.

Budapest, 22 February 2012,

except for the effect of the HUF 23,000 million dividend approved in the founder's resolution relating to the year (ended 31 December 2011), which is dated 3 March 2012.

(The original Hungarian language version has been signed.)

Szilágyi Judit Ernst & Young Kft. Registration No. 001165 Hajbin Tímea Registered auditor Chamber membership No.: 005429

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Company Management

(BOARD OF DIRECTORS AND SUPERVISORY BOARD)

BOARD OF DIRECTORS



Dr. János Zsuga

Graduated from the University of Miskolc with a degree in gas engineering: earned his Ph.D. at the Sámuel Mikoviny School for Postgraduate Studies, University of Miskolc; the University Senate later granted him the title of honorary associate professor. From 1994 to 1999, technology engineer at the MOL Crude Oil & Natural Gas Transportation Business Unit: between 1999 and 2000, head of the MOL Natural Gas Transmission Business Unit's trade dispatcher service; 2001-2003, head of System Man-Unit and then, from December 2003, appointed Chief Executive Officer of MOL Natural Gas Transmission Ltd.



Pál Budav

Graduated from the University of Miskolc with a degree in economics, then took a university degree in economics with a legal professional degree. He has been working for the Company (and its legal predecessor) since 1987. Until 1995, he worked as natural gas and, until 2000, as crude oil transport dispatcher. In 2000, he was an associate of MOL Natural Gas Trade Business Unit's trade dispatcher service, and then, from 2001 to 2004, a capacity economy associate at Natural Gas Transmission System Management agement & Gas Transmission at MOL's & Gas Transmission at MOL's Natural Natural Gas Transportation Business Gas Transportation Business Unit. From 2004, he was head of the Accounting and Metrology organization in the System Operation organization. From 2009, he directed the company's Regulation and MSZF organization; from 2010, he was the director of the Company's Support, and from March 2011, that of the System Operation and Capacity Trade.



Csaba Juhász

Degree earned in gas engineering; has worked for FGSZ Ltd. and its predecessors since 1989. From 1989 to 1994, technical engineer at the Algyő Plant, then head of the Kecskemét Transmission branch office from 1994 to 2003. Since 2003, has been Director of Operations; since 1 January 2010 Head of Corporate Services, from 1 August 2011 the director of Information and Communications Technology.

SUPERVISORY BOARD

József Molnár

Head of Controlling Department from 1987 to 1991. Between 1991 and 2003, as deputy Chief Financial Officer, he contributed to the crisis management BorsodChem shares. He was CEO of TVK between organization. Slovak citizen. 2001 and 2003, MOL Group Planning & Controlling Director in 2003 and 2004, and from 2004 until his appointment as Group CEO in 2011, he was the Group CFO of MOL Group. Between 2004 and 2008 a Board since May 2011.

Péter Ratatics

expert at the Gas Trading and Business Development organization, then he was head of the MOL-Group the Supervisory Board as employee delegate. Management Support organization until 2009. Between 2009-2010, he was head of the Organizational Development and Process Management, and then in 2010-2011 Head of Management Services. From 1 May Director of Corporate Centre of the MOL-Group and elected as member of the Supervisory Board of FGSZ Ltd. and on 25 May he was elected Vice Chairman of FGSZ Ltd. A member of INA Board of Directors since June 2011.

Gabriel Szabó

MOL Co. Chief Executive Officer since 1st May 2011 CEO of Slovnaft Downstream since 1 July 2012. Gradand member of the MOL Board of Directors since uated from the Faculty of Economy and Business at 12th October 2007. From 1978 to 2001, he held various the University of Economy in Slovakia in 1999. Sales management positions at BorsodChem Co., including Manager of Kovohuty Krompachy in 2000, then joined Head of Pricing Department from 1982 to 1987, and MOL Group subsidiary Slovnaft as resource allocation economist in 2001. Between 2002 and 2006 worked as Director of Finance and Accounting of Slovnaft subsidiary S-MAO. Between 2006 and 2009 Manager of and reorganisation of the company, and later to the Corporate Services of Slovnaft, in 2009 Procurement creation of its vision and subsequent privatisation. Sector Director of INA. Between 1 January 2010 and He played a key role in the stock exchange listing of 30 June 2012, head of MOL Co. Corporate Services

Gábor Fett

Since 1995 has held various engineering positions at member of Slovnaft A. S. Between 2001 and 2011, he MOL Natural Gas Transmission Ltd., Kápolnásnyék has been a Board member of TVK, and he has also Transmission branch office and its predecessors. been a member of INA Supervisory Board since April From 2004, he was head of the Technical Supervision 2010 and the member of FGSZ Ltd. Supervisory Board Unit. Currently, Technical Supervision Unit Manager engineer and deputy to the Responsible Technical Director at the Kápolnásnyék Natural Gas Transmission Plant. Since 1999, member of the "Unity" Trade Graduated in economics from Corvinus University Union and its legal predecessor, which delegated him Budapest in 2006. In the MOL Group, he started as an to the Supervisory Board when Natural Gas Transmission Ltd. was established. Since 2004, member of

OUR CONTACTS

FGSZ Ltd. operates a Customer Service Office INFORMATION OFFICE for its contractual partners. Should you have Registered seat: H-8600 Siófok, Tanácsház u. 5. any queries related to the use of natural gas transmission and system operation services, Postal address: H-8601 Siófok, P.O.Box 102 please do not hesitate to contact us.

CUSTOMER SERVICE OFFICE

Registered seat: H-8600 Siófok, Tanácsház u. 5. ground floor 3.

Postal address: H-8601 Siófok, P.O.Box 102

Telephone: +36 (84) 505-117 Telefax: +36 (84) 505-592 E-mail: info@fgsz.hu Opening hours:

Tuesday, Thursday: 13.00-16.00 Monday, Wednesday, Friday: closed

The Information Office will reply to queries related fgsz.hu to pipeline construction projects and other issues related to Company activities.

ground floor 3

Opening hours:

Tuesday, Thursday: 7.30-10.00 Monday, Wednesday, Friday: closed

The dispatcher service should be contacted about day-to-day operational issues (24-hour service) through the following contact points:

DISPATCHER CENTRE

Telephone: +36 (84) 505-777 Telefax: +36 (84) 505-217 E-mail: fri@fgsz.hu

The website of our company is accessible at www.









NATURAL GAS TRANSMISSION
MEMBER OF THE MOL GROUP

WWW.FGSZ.HU